

Request for Proposal (RFP)

Proposal for empaneling Credible Agency/ Company/ Organisation/ Institutions to conduct Platform Training and Assessment of Trainers under-going Training of Trainers (TOT) in Tourism & Hospitality sector.

Reference# THSC/TRAINING/ RFP/2026

Proprietary & Confidential

**Issued by:
Tourism and Hospitality Skill Council,
#301, Block-A, 3rd Floor, Naurang House, 21 KG Marg,
New Delhi – 110001**

1. ADMINISTRATIVE DETAILS

A. CONFIDENTIALITY

All information included in this RFP is confidential and only for the use and knowledge of the recipient. No information included in this document or in discussions connected to it, may be disclosed.

B. RFP PROCEDURE

I. Contact Details

Vivek Shandilya, Vice President – Training , Affiliations and State Engagement
E-mail: vivek.shandilya@thsc.in / training@thsc.in (no hard copies)

II. Critical Information

This Request for Proposal (RFP) contains the details regarding scope, eligibility for participation, evaluation methodology, project timelines, terms & conditions, and other relevant details. Bidding organization(s) are advised to study the RFP document carefully before submitting their proposals. Submission of a proposal shall be deemed to have been done after careful study and examination of this document with full understanding of its terms, conditions, and implications. This will be a non-financial empanelment.

C. SCHEDULE OF EVENTS

The following table provides a schedule of events relating to this request.

Event	Target Date
Date of issuance	13-02-2026
Last date of submission of Proposals/Bid	18-02-2026
Decision on short-listed firm	23-02-2026
Declaration of result	24-02-2026

NOTES

- The dates furnished above are subject to revision by THSC (to be notified on its website)
- This Document is not transferable
- Based on pre-bid meeting correction/modification of the document will be done and it will be uploaded on the THSC website

2. INTRODUCTION OF THSC

We are a Not-for-Profit Organization, registered under the Societies Registration Act, 1860, promoted by the Confederation of Indian Industry (CII) with inclusive representation of the Government, Industry, Industry Associations and Training Institutes across India. We are formed by the industry and for the industry to tackle the skilling of large manpower to fulfill the industry requirements, playing a crucial role in bridging this ever-growing gap. We have a mandate to create a robust and sustainable eco-system for skill development in the industry, catering to all the sub sectors of the industry, namely, Hotels, Tour Operators, Food Service Restaurants, Facilities Management and Cruise Liners.

3. BACKGROUND AND RATIONALE FOR RFP

As it is evident, Tourism Sector is extremely crucial for the development of the country's youth and health as it is a strategic sector having a multiplier effect and bearing on the growth of the overall nation as well. The sector in India presents unique opportunities and challenges with deficit of skilled manpower because of which the productivities and efficiencies in the sector are low. This has serious economic and strategic implications for the country. Out of the few key sectors identified by NSDC, THSC Sector is one of the key sectors where planned skill development with consistent standards of performance is required to increase production, improve productivity as well as quality of jobs and products.

With this context, THSC has undertaken Occupational and Functional Mapping with development of Qualification Packs and National Occupational Standards (NOS) for selected job roles/occupations and other THSC and fitness programs as deemed fit, in the Tourism and Hospitality Sector / Industry. The deliverable of this would be utilized by NSDC in building strategies to boost the skill levels and professionalism in the Tourism and Hospitality industry by working closely with the private sector, universities, schools, colleges, and other institutions of learning by designing training programs to ensure that adequately trained and skilled manpower is available to the industry which can give consistent standards of performance.

THSC, through this Request for Proposal (RFP), would select Partner (referred as Bidder/Proposer in the rest of the document) with relevant experience and capacity to work on the scope of RFP and maintain information thereof.

4. ELIGIBILITY CRITERIA

1. The **CA/C/O/I** must be working in the field of Skill Development and should have at least 5 years 'experience in skill ecosystem
2. The **CA/C/O/I** must be achieved a turn-over of minimum INR 1 crore in last 5 years or since inception in the skill development business
3. Only empaneled **CA/C/O/I** with other Sector Skill Council having more than 4 years' experience in handling ToT program can apply for this RFP
4. The **CA/C/O/I** must have a valid TAN, PAN, GST Certificate, Registration of Company, or Society Registration.

Technical Eligibility Criteria (Documentary Evidence to be attached)

Power Point Presentation on the project covering-

Presentation – 20 Marks

SSC Tie Up- 20 Marks

MEPSC Certified Master Trainer* – 10 Marks

THSC Certified Master Trainer- 15 Marks

Software/ Platform/ App- 15 Marks

Financial Bidding- 20 Marks

5. *Scope of Work*

1. Identify & recruit only MEPSC certified Master Trainers for delivery of the certification program
2. Conduct training of trainers nominated by THSC only
3. Coordinate assessments with THSC as per Qualification Packs (QP). Maintain records for the period of MOU or 3 (three) years, whichever is less.
4. Gather feedback from trainees in every batch, take photograph and record to be maintained for the period of MOU or 3 (three) year, whichever is less. This record to be shared with THSC on request.
5. Maintain database of candidate information as well as their assessment outcomes and share the same with THSC at the end of every workshop within a period of 7 working days from the day of assessment
6. **CA/C/O/I** would not sub-let the training to any other organization or person
7. **CA/C/O/I** need to share result within 7 days after completion of ToT

6. *Abbreviations-*

CA/C/O/I- Credible Agency/ Company/ Organisation/ Institutions