TOURISM & HOSPITALITY SKILL COUNCIL (THSC)

REQUEST FOR PROPOSAL (RFP) | RECOGNITION OF PRIOR LEARNING (RPL)

RFP issue date	**04 November 2026**
Last date for submission	10 November 2026
Proposed work order date	12th November 2026
Project location	Orchha, Madhya Pradesh
Indicative coverage	647 candidates

1. Invitation and Project Background

THSC invites proposals from eligible agencies for undertaking Recognition of Prior Learning (RPL) activities for existing workers and practitioners associated with tourism, hospitality and allied services in Orchha, Madhya Pradesh. The assignment relates to the Orchha skill-development initiative described in the Sabhyata Foundation work order dated 27 October 2026. This RFP is limited to RPL mobilisation, orientation, assessment facilitation and certification; it is not an invitation for the full training programme described in that work order.

2. Indicative Occupational Areas and Candidate Targets

The following categories and candidate counts are drawn from the source work order. They are indicative occupational/activity categories, not confirmed NSQF job-role titles. Final RPL job roles, qualification packs and eligibility will be approved by THSC before implementation.

S. No.	Occupational area / activity (as in work order)	Candidates
1	Certification course for Local Guide	15
2	Sensitization workshops	100
3	Food vendors sensitization	35
4	Local product (souvenir, handlooms, cuisine)	20
5	Travel & Tour operator's workshops	40
6	Homestays workshops	25
7	Hospitality training of registered Homestay owners	40
8	Safe tourism job roles training	102
9	E-rickshaw driver	15
10	Bundeli painting	100
11	Refresher course for Local Guide / Tourist Escorts	70
12	Housekeeping executive / House Steward	40
13	Nature / Eco Tourism Guides	15

14	Security Guards / Tourism Police sensitization	30
	TOTAL	647

3. Scope of Work and Deliverables

- Identify and mobilise eligible local workers (indicatively aged 18–55 as specified in the source work order); verify experience and collect consent, identification and enrolment records.
- Prepare a location-wise, category-wise RPL mobilisation and implementation plan; submit the proposed schedule at least 15 days before commencement for approval.
- Conduct RPL orientation/skill-gap familiarisation as applicable; arrange venues, qualified personnel, participant materials and candidate support.
- Coordinate assessment by authorised assessors and certification under applicable approved standards; maintain attendance, assessment and certification records.
- Submit fortnightly progress reports and a final report covering candidate details, attendance, assessment outcomes, certificates and supporting photographic evidence.

4. Mandatory Eligibility

- Registered office in Madhya Pradesh.
- More than 10 years' experience in skill development training.
- Average annual turnover of at least INR 10 crore during FY 2023–24, 2024–25 and 2025–26, and net worth of at least INR 1 crore as on 31 March 2026.
- At least 10,000 candidates upskilled under RPL during the past 5 financial years.
- Presentation, detailed mobilization plan and implementation methodology to accompany the proposal.

Preference: experience implementing CSR projects during the past three financial years and a team of SSC-certified trainers in the THSC sector holding valid certificates.

5. Submission Requirements

Submit the organisation profile; registration and Madhya Pradesh office proof; audited financial statements and net-worth evidence; RPL and sector experience credentials; trainer certificates; and a presentation with proposed category-wise mobilisation, assessment, certification, quality assurance and reporting plans by 10 November 2026. Submission address/mode shall be notified by THSC.

6. Key Terms and Selection

The selected agency shall comply with applicable RPL and assessment standards, maintain verifiable records and facilitate THSC audits/site visits. Subletting, assignment or subcontracting is not permitted without THSC's prior written approval. Candidate data and project information must remain confidential. THSC may seek clarifications, verify submissions, revise indicative allocations, or reject proposals. Selection will consider eligibility, relevant RPL experience, mobilisation capability, personnel and methodology. The proposed work order date is 11 November 2026, subject to approval; final implementation dates and obligations will be set out in the issued work order.

CONFIDENTIALITY

All information included in this RFP is confidential and only for the use and knowledge of the recipient. No information included in this document or in discussions connected to it may be disclosed.

RFP Submission

Contact Details

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The RFP proposal shall be submitted via email only, to the email ID specified above, along with the required details.