





QUALIFICATIONS PACK - OCCUPATIONAL STANDARDS FOR TOURISM AND HOSPITALITY INDUSTRY

What are Occupational Standards(OS)?

- Solution OS describe what individuals need to do, know and understand in order to carry out a particular job role or function
- performance
 standards that
 individuals must
 achieve when
 carrying out
 functions in the
 workplace,
 together with
 specifications of
 the underpinning
 knowledge and
 understanding

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Introduction

Qualification Pack: Housekeeping Manager

SECTOR: TOURISM AND HOSPITALITY

SUB-SECTOR: Hotels

OCCUPATION: HOUSE KEEPING

REFERENCE ID: THC/Q0207

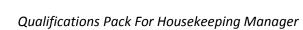
ALIGNED TO: NCO-2015/5121.10

House Keeping Manager is responsible for managing the day to day operations of housekeeping activities in the premises. The responsibility also includes budgeting, recruiting staffs and monitoring their performance.

Brief Job Description: The individual at work performs planning, scheduling, staffing and monitoring of housekeeping activities. The individual prepares housekeeping budget, coordinates with vendors, and recruits to ensure quality housekeeping service.

Personal Attributes: The job requires the individual to have: good grooming, service orientation, ability to develop rapport with guests and staff, leadership skills, attention to details, politeness, ability to work in standing position for long hours, good moral character, healthy habits and commitment.









Qualifications Pack Code	THC/Q0207		
Job Role	Housekeeping Manager		
Credits(NSQF)	TBD	Version number	1.0
Sector	Tourism and Hospitality	Drafted on	10/03/15
Sub-sector	Hotels	Last reviewed on	02/09/15
Occupation	House Keeping	Next review date	05/10/19
NSQC Clearance on		28/09/15	

Job Role	Housekeeping Manager		
Role Description	Managing the day to day operations of housekeeping activities in the premises including budgeting, recruiting staff and monitoring performance		
NSQF level	7		
Minimum Educational Qualifications	Preferable 12 th standard passed		
Maximum Educational Qualifications	raduate in Hotel Management		
Training (Suggested but not mandatory)	Not applicable		
Minimum Job Entry Age	18 years		
Experience	Preferable minimum 3 years as Housekeeping Supervisor		
	Compulsory:		
	1. THC/N0224: Plan effectively the activities of		
	housekeeping department		
	2. THC/N0225: Perform staffing and organizing of		
	housekeeping department		
	3. THC/N0226: Control the activities of housekeeping		
	<u>department</u>		
	4. THC/N9901: Communicate with customer and colleagues		
	5. THC/N9902: Maintain customer-centric service		
Applicable National Occupational	<u>orientation</u>		
Standards (NOS)	6. THC/N9903: Maintain standard of etiquette and		
	hospitable conduct		
	7. THC/N9904: Follow gender and age sensitive service		
	<u>practices</u>		
	8. THC/N9905: Maintain IPR of organisation and customers		
	9. THC/N9906: Maintain health and hygiene		
	10. THC/N9907: Maintain safety at workplace		
	Optional:		
	1. NA		
Performance Criteria	As described in the relevant OS units		



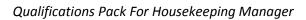




Qualifications Pack For Housekeeping Manager

Keywords /Terms	Description
Core Skills/Generic Skills	Core Skills or Generic Skills are a group of skills that are key to learning and working in today's world. These skills are typically needed in any work environment. In the context of the NOS, these include
Function	communication related skills that are applicable to most job roles. Function is an activity necessary for achieving the key purpose of the
	sector, occupation, or area of work, which can be carried out by a person or a group of persons. Functions are identified through functional analysis and form the basis of NOS.
Job role	Job role defines a unique set of functions that together form a unique employment opportunity in an organization.
Knowledge and Understanding	Knowledge and Understanding are statements which together specify the technical, generic, professional and organizational specific knowledge that an individual needs in order to perform to the required standard.
National Occupational Standards (NOS)	NOS are Occupational Standards which apply uniquely in the Indian context
Occupation	Occupation is a set of job roles, which perform similar/related set of functions in an industry.
Organisational Context	Organisational Context includes the way the organization is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
Performance Criteria	Performance Criteria are statements that together specify the standard of performance required when carrying out a task.
Qualifications Pack(QP)	Qualifications Pack comprises the set of NOS, together with the educational, training and other criteria required to perform a job role. A Qualifications Pack is assigned a unique qualification pack code.
Qualifications Pack Code	Qualifications Pack Code is a unique reference code that identifies a qualifications pack.
Scope	Scope is the set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on the quality of performance required.
Sector	Sector is a conglomeration of different business operations having similar businesses and interests. It may also be defined as a distinct subset of the economy whose components share similar characteristics and interests.
Sub-Sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
Sub-functions	Sub-functions are sub-activities essential to fulfil the achieving the objectives of the function.
Technical Knowledge	Technical Knowledge is the specific knowledge needed to accomplish specific designated responsibilities.
Unit Code	Unit Code is a unique identifier for a NOS unit, which can be denoted with an 'N'
Unit Title	Unit Title gives a clear overall statement about what the incumbent should be able to do.
Vertical	Vertical may exist within a sub-sector representing different domain









Acronyms

	areas or the client industries served by the industry.
Keywords /Terms	Description
NSQF	National Skills Qualifications Framework
QP	Qualification Pack
OS	Occupational Standards
OH&S	Occupational Health and Safety
PPE	Personal Protective Equipment
HR	Human Resources





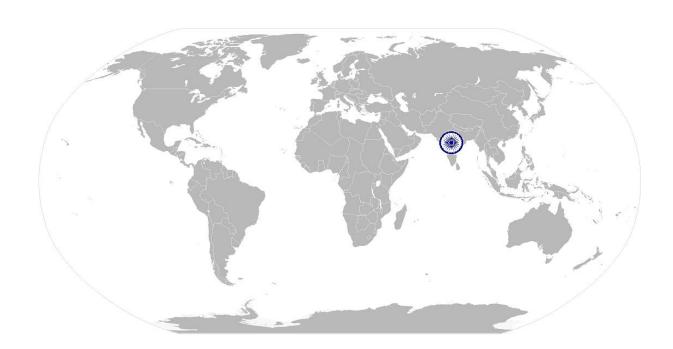






Plan effectively the activities of housekeeping department

National Occupational Standard



Overview

This OS unit is about planning the day to day activities of the housekeeping department in an efficient way. It includes maintaining inventory for housekeeping, preparing budget and scheduling the housekeeping tasks.









Unit Code	THC/N0224
Unit Title (Task)	Plan effectively the activities of housekeeping department
Description	This OS unit is about planning the day to day activities of the housekeeping department in an efficient way. It includes maintaining inventory for housekeeping, preparing budget and scheduling the housekeeping tasks.
Scope	This unit/task covers the following:
	 Maintain sufficient level of housekeeping inventory Prepare and maintain the budget of housekeeping department Prepare weekly work schedules for all housekeeping staffs
Performance Criteria(F	PC) w.r.t. the Scope
Element	Performance Criteria
Maintaining sufficient level of housekeeping inventory Preparing and	To be competent, the user/ individual must be able to: PC1. estimate the quantity of items required for housekeeping department of the entire hotel PC2. ensure that the level of inventory nevertalls below the threshold level PC3. ensure that the ordered quantities are received on time PC4. set the frequency of housekeeping processes in the hotel PC5. prepare the list of various housecleaning activities that must be carried out PC6. estimate the amount of time it should take a housekeeping staff to carry out a given activity based on the performance standards PC7. identify the appropriate vendor to procure necessary items To be competent, the user/ individual must be able to: PC8. estimate the quantity and amount of recyclable and non-recyclable items
maintaining the budget of	required by the department for a given period of time.
housekeeping department	PC9. Select appropriate vendors to get best rates and good quality materials PC10. prepare a budget for the entire department based on the quantity of products, amount of staffs in the department PC11. ensure that the budget is correctly maintained for the various activities carried out PC12. maintain a file of receipts of all the expense incurred for the department PC13. ensure the budget is align with the organisational objective and target
Preparing weekly	To be competent, the user/ individual must be able to:
work schedules for all housekeeping staffs	PC14. set the performance standards for measuring effectiveness of other housekeeping staffs PC15. cooperate and coordinate with all housekeeping employees PC16. interact with employees and get their planned absence from the office for the week
	PC17. prepare a weekly work schedule based on employees availability









THC/N0224 Plan effectively the activities of housekeeping department
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	PC18. intimate the employees about the schedule and ensure that it is accepted by all		
	PC19. coordinate with banquet department and fulfill housekeeping requirement for events		
Knowledge and Understanding (K)			
A. Organizational Context (Knowledge of the company / organization and its processes)	The user/individual on the job needs to know and understand: KA1. legislation, standards, policies, and procedures followed in the company relevant to own employment and performance conditions KA2. relevant occupational health and safety requirements applicable in the work place KA3. organization culture and typical customer profile KA4. company's service level agreements and policies KA5. company's code of conduct KA6. organization pricing, discount policy KA7. organization policy on documentation, reporting, etc. KA8. sources for information pertaining to employment terms, entitlements, job role and responsibilities KA9. reporting structure, inter-dependent functions, lines and procedures in the work area		
B. Technical Knowledge	The user/individual on the job needs to know and understand: KB1. how to greet the customers and engage them KB2. site layout and obstacles KB3. hotel offering and services available KB4. type of rooms available, the facilities, tariff and other details KB5. materials required for a housekeeping department KB6. quantity of items that must be held as inventory so that department doesn't falls short of them KB7. necessary performance standards against which employee performance can be measured and evaluated. KB8. how often the housekeeping activities needs to be performed so that customers are satisfied KB9. the various housekeeping activities that need to be carried out in the hotel KB10. how long will it take for an employee to perform the housekeeping activities KB11. how much it would cost to procure the required items KB12. how to assign schedules to the employees based on their availability KB13. how to evaluate quality of products provided by various vendors KB14. how to select the best vendor on the basis of cheapest price and highest quality KB15. personal grooming standards KB16. significance of giving attention to details KB17. what permits and checks are required for working on the premises		









THC/N0224 Plan effectively the activities of housekeeping department				
Skills (S)				
A. Core Skills/	Reading Skills			
Generic Skills	The user/ individual on the job needs to know and understand how to: SA1. read and interpret instructions, procedures, information and signs in the workplace SA2. interpret and follow operational instructions and prioritise work			
	Writing skills			
	The user/ individual on the job needs to know and understand how to: SA3. complete appropriate documentation SA4. record details on inventory, employee, payroll, etc			
	Oral Communication (Listening and Speaking skills)			
	The user/individual on the job needs to know and understand how to: SA1. communicate effectively with staffs and other department heads SA2. communicate with people in respectful form and manner in line with organizational protocol			
B. Professional	Decision Making			
	The user/individual on the job needs to know understand how to: SB1. decide and select housekeeping supplies and materials as per the requirements SB2. decide and select a vendor for procurement after getting best terms			
	Plan and Organize			
	The user/individual on the job needs to know and understand how to: SB3. plan improving skills through participation in on-the-job and other training programs SB4. plan and allocate task to associates based on their competence SB5. plan, organize and manage time to adhere to work timings and deliverables			
	SB6. manage distractions to be disciplined at work			
	Customer Centricity			
	The user/ individual on the job needs to know and understand:			
	SB7. listen carefully and interpret guest's requirement			
	SB8. keep guests calm during issues SB9. importance of personal grooming			
	SB10. significance of etiquette such as maintaining the appropriate physical			
	distance with guest during conversation			
	SB11. importance of being patient and courteous with all types of guests			
	SB12. being polite and courteous under all circumstances			
	Problem Solving			
	The user/individual on the job needs to know and understand how to: SB13. listen to employee issues and resolve them			
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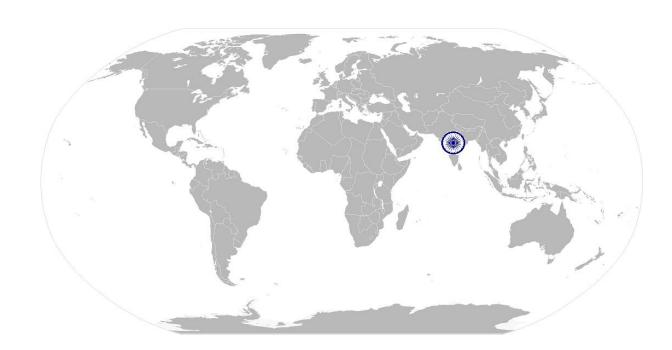








THC/NU224 Pla	n effectively the activities of nousekeeping department
	Analytical Thinking
	The user/individual on the job needs to know and understand how:
	SB14. seek to improve and modify own work practices
	SB15. to assess the problems related to operation of various equipment
	SB16. calculate and estimate the optimum inventory level of materials to be stocked
	for smooth operation
	SB17. calculate the cost of different expenses while preparing a budget
	Critical Thinking
	The user/individual on the job needs to know and understand how to:
	SB18. operate the computer and extract information
	SB19. use hotel management software to maintain records and prepare report
	SB20. use Internet to gather work related information
	SB21. use the equipment judiciously to maintain the optimum cost of operations





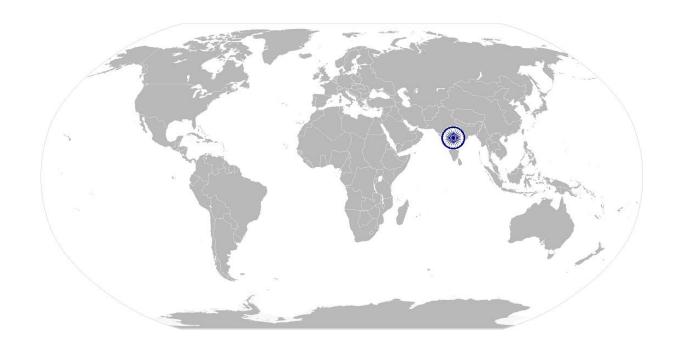






NOS Version Control

NOS Code		THC/N0224	
Credits(NSQF)	TBD	Version number	1.0
Industry	Tourism and Hospitality	Drafted on	10/03/15
Industry Sub-sector	Hotels	Last reviewed on	02/09/15
Occupation	Housekeeping	Next review date	02/09/16





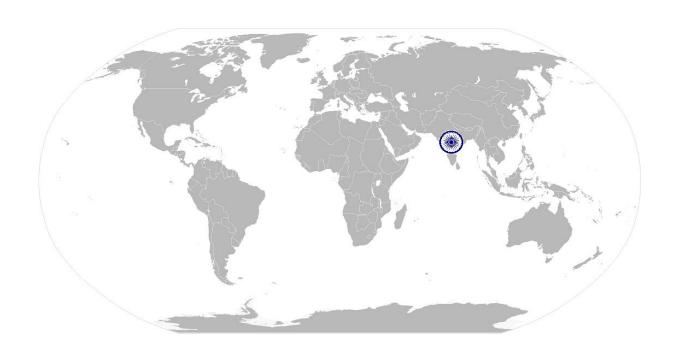






Perform staffing and organizing of housekeeping department

National Occupational Standard



Overview

This unit is about managing the staffs in the housekeeping department. It includes recruiting, training and recognising the performance of the personnel in the housekeeping services.









THC/N0225 Perform starting and organizing of nousekeeping department		
Unit Code	THC/N0225	
Unit Title (Task)	Perform staffing and organizing of housekeeping department	
Description	This OS unit is about managing the staffs in the housekeeping department. It includes recruiting, training and recognising the performance of the personnel in the housekeeping services.	
Scope	 This unit/task covers the following: Recruit and train housekeeping employees Recognise the efforts of housekeeping staffs Resolve conflicts among employees and ensure employee satisfaction 	
Performance Criteria(PC) w.r.t. the Scope		

Element	Performance Criteria		
Recruiting and	To be competent, the user/ individual must be able to:		
training	PC1. identify the skills required for various roles in the housekeeping department		
housekeeping	PC2. attract applications from qualified candidates for ny vacant roles in the		
employees	department		
	PC3. recruit and select job applicants based on the qualification		
	PC4. provide orientation to new employees for accustoming to the organization		
	culture		
	PC5. provide adequate training facilities to the new recruits so that they are able		
	to fulfill the work requirements		
	PC6. provide adequate upskilling training facilities to existing employees so that		
	the organization keeps in pace with the evolving trends in housekeeping		
	department		
Recognising the	To be competent, the user/ individual must be able to:		
efforts of	PC7. identify and allocate tasks of appropriate level to housekeeping staffs		
housekeeping staffs	PC8. ensure that the employees belonging to same role are assigned similar tasks		
	PC9. ensure fair pay of employees so that no employee is dissatisfied		
	PC10. recognize and reward employees who exceed the performance standards		
Resolving conflicts	To be competent, the user/ individual must be able to:		
among employees	PC11. address the grievances of employees		
and ensuring	PC12. treat all employees in a fair and equal way		
employee	PC13. resolve conflicts among employees in a fair manner so that it doesn't affects		
satisfaction	the activities of the department		
	PC14. ensure that the employee morale is always high in the housekeeping		
	department		









tanding (K)
anding (K)
 The user/individual on the job needs to know and understand: KA1. legislation, standards, policies, and procedures followed in the company relevant to own employment and performance conditions KA2. relevant occupational health and safety requirements applicable in the work place KA3. organization culture and typical customer profile KA4. company's service level agreements and policies KA5. company's code of conduct KA6. organization pricing, discount policy KA7. organization policy on documentation, reporting, etc KA8. sources for information pertaining to employment terms, entitlements, job role and responsibilities KA9. reporting structure, inter-dependent functions, lines and procedures in the work area
The user/individual on the job needs to know and understand: KB1. how to greet the customers and engage them KB2. site layout and obstacles KB3. different products / services offered by the hotel KB4. type of rooms available, the facilities, tariff and other details KB5. skills required for all the roles in the housekeeping department KB6. how to evaluate whether a particular job applicant is suitable for a given role KB7. appropriate pay that to be provided for a staff under a given role KB8. how to orient the new employee to the organization's culture KB9. necessary training that needs to be imparted to the new recruits so that job requirements are fulfilled KB10. latest trends happening in housekeeping department globally KB11. training facilities that needs to be provided to employees so that the organization maintains a competitive advantage KB12. various requirements of employees and how to fulfil them KB13. various tasks of the housekeeping department KB14. effective allocation of tasks to employees so that no employee is under/over utilised KB15. how to build and establish trust among the employees of the department KB16. how to resolve employee conflicts in a fair way KB17. impacts of employees on banquet service housekeeping KB19. rules and regulations of the hotels (for guests) KB20. significance of giving attention to details KB21. what permits and checks are required for working on the premises
Reading Skills The user/ individual on the job needs to know and understand how to: SA1. read and interpret instructions, procedures, information and signs in the









workplace

SA2. interpret and follow operational instructions and prioritise work

Writing skills

The user/individual on the job needs to know and understand how to:

- SA3. complete appropriate documentation
- SA4. record details on inventory, employee, payroll, etc

Oral Communication (Listening and Speaking skills)

The user/individual on the job needs to know and understand how to:

- SA5. listen to customer needs and gueries without internal talk
- SA6. communicate effectively with guests and respond to their queries
- SA7. communicate with people in respectful form and manner in line with organizational protocol

B. Professional Skills

Decision Making

The user/individual on the job needs to know and understand how to:

- SB1. decide on selection of candidate for job based on skills and competency
- SB2. recognise the performance and reward them



Plan and Organize

The user/individual on the job needs to know and understand how to:

- SB3. plan improving skills through participation in on-the-job and other training programs
- SB4. plan and allocate task to associates based on their competence
- SB5. plan, organize and manage time to adhere to work timings and deliverables
- SB6. manage distractions to be disciplined at work

Customer Centricity

The user/individual on the job needs to know and understand:

- SB7. develop a rapport with guests
- SB8. listen carefully and interpret guest's requirement
- SB9. significance of etiquette such as maintaining the appropriate physical distance with guest during conversation, not entering guestroom without permission
- SB10. importance of being patient and courteous with all types of guests
- SB11. being polite and courteous under all circumstances

Problem Solving

The user/individual on the job needs to know and understand how to:

SB12. listen to employee issues and resolve them

Analytical Thinking

The user/individual on the job needs to know and understand how:

- SB13. seek to improve and modify own work practices
- SB14. to assess the problems related to operation of various equipment



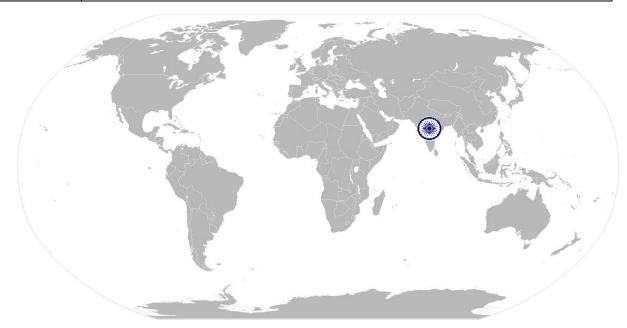






THC/N0225 Perform staffing	ng and organizing	g of housekeeping	department
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1110/110223	errorm starring and organizing or nousekeeping department
	SB15. to estimate time taken for each housekeeping activity and allocate work
	accordingly
	SB16. to estimate the performance of staff based on checks and inspections
	SB17. calculate and estimate the optimum inventory level of materials to be stocked
	for smooth operation
	SB18. calculate the cost of different expenses while preparing a budget
	Critical Thinking
	The user/individual on the job needs to know and understand how to:
	SB19. operate the computer and extract information
	SB20. use hotel management software to maintain records and prepare report
	SB21. use Internet to gather work related information
	SB22. use the equipment judiciously to maintain the optimum cost of operations











NOS Version Control

NOS Code		THC/N0225		
Credits(NSQF)	TBD	Version number	1.0	
Industry	Tourism and Hospitality	Drafted on	10/03/15	
Industry Sub-sector	Hotels	Last reviewed on	02/09/15	
Occupation	Housekeeping	Next review date	02/09/16	





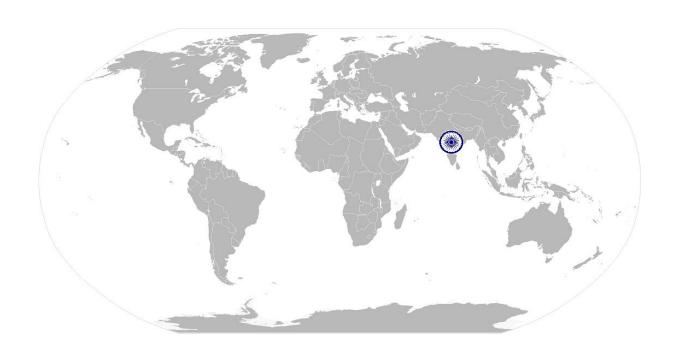






Control the activities of housekeeping department

National Occupational Standard



Overview

This OS unit is about controlling the activities of the housekeeping department including supervising staffs, conducting inspections, maintaining housekeeping equipment and addressing any guest grievances.









THC/N0226 Control the activities of housekeeping department

1110/110220	control the detivities of househeeping department
Unit Code	THC/N0226
Unit Title (Task)	Control the activities of housekeeping department
Description	This OS unit is about controlling the activities of the housekeeping department including supervising staffs, conducting inspections, maintaining housekeeping equipment and addressing any guest grievances.
Scope	 This unit/task covers the following: Supervise housekeeping staffs Conduct inspections of all areas under housekeeping department Maintain all housekeeping equipment including laundry Address customer grievances

Performance (Critorial	DC	Wrt	the Scone	
remoninance u	criterial	rc,	W.I.L.	tile scope	٠,

Element	Performance Criteria
Supervising housekeeping staffs	To be competent, the user/ individual must be able to PC1. ensure that employees are punctual PC2. ensure that all employees clock the required number of work-hours everyday PC3. follow the various activities performed by employees and ensure that they do it with expected standards PC4. follow up with employees for uninformed absence from office PC5. ensure that no employee is over burdened with work
Conducting inspections of all areas under housekeeping department	PC5. ensure that no employee is over burdened with work To be competent, the user/ individual must be able to: PC6. identify the areas that come under housekeeping department PC7. estimate the quality and standards with which all activities in the department needs to be carried out PC8. ensure that all the areas under housekeeping department are maintained in such a manner that guests are always satisfied PC9. perform random inspection checks in rooms and public area and ensure they are well maintained PC10. inspect rooms allocated for VIPs or regular customers before they check in
Maintaining all housekeeping equipment including laundry	To be competent, the user/ individual must be able to: PC11. ensure that all the housekeeping equipment are working properly PC12. provide adequate training to all employees regarding handling of equipments PC13. ensure that the equipments undergo routine service PC14. ensure that faulty equipments are repaired on time PC15. listen to the requirements of laundry manager and address them
Addressing customer grievances	To be competent, the user/ individual must be able to: PC16. listen to grievances of guests and address them PC17. ensure that guests are always satisfied PC18. escalate guest complaints beyond scope of manager's role to executive housekeeper PC19. receive feedback from guests and evaluate quality of service provided









THC/N0226 Control the activities of housekeeping department

111C/N0220	Control the activities of housekeeping department
Knowledge and Unders	standing (K)
A. Organizational Context (Knowledge of the company / organization and its processes)	The user/individual on the job needs to know and understand: KA1. legislation, standards, policies, and procedures followed in the company relevant to own employment and performance conditions KA2. relevant occupational health and safety requirements applicable in the work place KA3. organization culture and typical customer profile KA4. company's service level agreements and policies KA5. company's code of conduct KA6. sources for information pertaining to employment terms, entitlements, job role and responsibilities KA7. reporting structure, inter-dependent functions, lines and procedures in the KA8. work area KA9. organization quality and hygiene standards policy KA10. material movement, storage and material return policy
B. Technical Knowledge	The user/individual on the job needs to know and understand: KB1. site layout and obstacles KB2. different products / services offered by the hotel KB3. How to arrive at work hours for employees in housekeeping department KB4. identifying the degree of cleanliness with which the areas under housekeeping needs to be maintained KB5. conducting inspections of housekeeping areas and parameters of checking cleanliness in the area KB6. how often inspections needs to be conducted KB7. how to correct the mistakes identified during inspections KB8. how to operate housekeeping equipments KB9. how often housekeeping equipment need to be serviced KB10. maintenance cost of housekeeping equipment KB11. latest equipment available in the market for housekeeping KB12. equipment used in laundry department and their maintenance pattern KB13. significance of giving attention to details KB14. what permits and checks are required for working on the premises
Skills (S)	NETT. What permits and cheeks are required for working on the premises
A. Core Skills/ Generic Skills	Reading Skills The user/ individual on the job needs to know and understand how to: SA1. read and interpret instructions, procedures, information and signs in the workplace SA2. interpret and follow operational instructions and prioritise work Writing skills The user/ individual on the job needs to know and understand how to: SA3. complete appropriate documentation SA4. record details on inventory, employee, payroll, etc









THC/N0226	Control the activities of housekeeping department
	Oral Communication (Listening and Speaking skills)
	The user/individual on the job needs to know and understand how to:
	SA5. listen without internal talk
	SA6. communicate effectively with guests and respond to their queries SA7. discuss with staff on any requirement
	SA8. communicate with people in respectful form and manner in line with
	organizational protocol
B. Professional Skills	Decision Making
	The user/individual on the job needs to know and understand how to:
	SB1. decide and select housekeeping supplies and materials as per the
	requirements
	SB2. decide on selection of candidate for job based on skills and competency
	SB3. recognise the performance and reward them
	Plan and Organize
	The user/individual on the job needs to know and understand how to:
	SB4. plan improving skills through participation in on-the-job and other training
	programs
	SB5. plan and allocate task to associates based on their competence
	SB6. plan, organize and manage time to adhere to work timings and deliverables
	SB7. manage distractions to be disciplined at work
	Customer Centricity
	The user/ individual on the job needs to know and understand:
	SB8. develop a rapport with guests
	SB9. listen carefully and interpret guest's requirement SB10. significance of etiquette such as maintaining the appropriate physical
	distance with guest during conversation, not entering guestroom without
	permission
	SB11. importance of being patient and courteous with all types of guests
	SB12. being polite and courteous under all circumstances
	Problem Solving
	The user/individual on the job needs to know and understand how to:
	SB13. listen to employee issues and resolve them
	Analytical Thinking
	The user/individual on the job needs to know and understand how:
	SB14. seek to improve and modify own work practices
	SB15. to assess the problems related to operation of various equipment
	SB16. to estimate time taken for each housekeeping activity and allocate work
	accordingly
	SB17. to estimate the performance of staff based on checks and inspections
	SB18. calculate and estimate the optimum inventory level of materials to be stocked
	for smooth operation
	SB19. calculate the cost of different expenses while preparing a budget

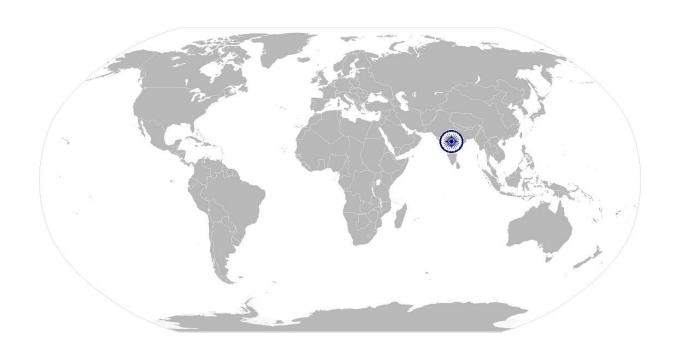








THC/N0226 Control the activities of housekeeping department Critical Thinking The user/individual on the job needs to know and understand how to: SB20. operate the computer and extract information SB21. use hotel management software to maintain records and prepare report SB22. use Internet to gather work related information



SB23. use the equipment judiciously to maintain the optimum cost of operations









Control the activities of housekeeping department

NOS Version Control

NOS Code		THC/N0226		
Credits(NSQF)	TBD	Version number	1.0	
Industry	Tourism and Hospitality	Drafted on	10/03/15	
Industry Sub-sector	Hotels	Last reviewed on	02/09/15	
Occupation	Housekeeping	Next review date	02/09/16	





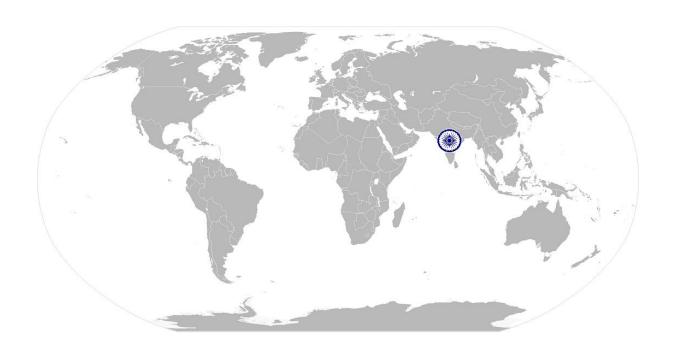






Communicate with customer and colleagues

National Occupational Standard



Overview

This unit is about communicating effectively with superiors, colleagues and customers to achieve a smooth workflow.









Communicate with customer and colleagues

Unit Code	THC/N9901
Unit Title (Task)	Communicate with customer and colleagues
Role Description	This OS unit is about communicating effectively with superiors, colleagues and customer to achieve a smooth workflow
Scope	This unit/task covers the following:
	Interact with superior
	Communicate with colleagues
	Communicate effectively with customers
Performance Criteria(I	PC) w.r.t. the Scope
Element	Performance Criteria
Interacting with	To be competent, the user/ individual must be able to:
superior	PC1. receive job order and instructions from reporting superior
	PC2. understand the work output requirements, targets, performance indicators
	and incentives
	PC3. deliver quality work on time and report any anticipated reasons for delays
	PC4. escalate unresolved problems or complaints to the relevant senior
	PC5. communicate maintenance and repair schedule proactively to the superior PC6. receive feedback on work standards
	PC7. document the completed work schedule and handover to the superior
Communicating with	To be competent, the user/ individual must be able to:
colleagues	PC8. exhibit trust, support and respect to all the colleagues in the workplace
concugues	PC9. aim to achieve smooth workflow
	PC10. help and assist colleagues with information and knowledge
	PC11. seek assistance from the colleagues when required
	PC12. identify the potential and existing conflicts with the colleagues and resolve
	PC13. pass on essential information to other colleagues on timely basis
	PC14. maintain the etiquette, use polite language, demonstrate responsible and
	disciplined behaviours to the colleagues
	PC15. interact with colleagues from different functions clearly and effectively on all
	aspects to carry out the work among the team and understand the nature of
	their work
	PC16. put team over individual goals and multi task or share work where necessary
	supporting the colleagues
	PC17. highlight any errors of colleagues, help to rectify and ensure quality output
	PC18. work with cooperation, coordination, communication and collaboration, with shared goals and supporting each other's performance









THC/ N9901 Communicate with customer and colleagues

1110/11/201	Communicate with customer and concagues
Communicating	To be competent, the user/ individual must be able to:
effectively with	PC19. ask more questions to the customers and identify their needs
customers	PC20. possess strong knowledge on the product, services and market
	PC21. brief the customers clearly
	PC22. communicate with the customers in a polite, professional and friendly
	manner
	PC23. build effective but impersonal relationship with the customers
	PC24. ensure the appropriate language and tone are used to the customers
	PC25. listen actively in a two way communication
	PC26. be sensitive to the gender, cultural and social differences such as modes of
	greeting, formality, etc.
	PC27. understand the customer expectations correctly and provide the appropriate
	products and services
	PC28. understand the customer dissatisfaction and address to their complaints
	effectively
	PC29. maintain a positive, sensible and cooperative manner all time
	PC30. ensure to maintain a proper body language, dress code, gestures and
	etiquettes towards the customers
	PC31. avoid interrupting the customers while they talk
	PC32. ensure to avoid negative questions and statements to the customers
	PC33. inform the customers on any issues or problems before hand and also on the
	developments involving them
	PC34. ensure to respond back to the customer immediately for their voice
	messages, e-mails, etc.
	PC35. develop good rapport with the customers and promote suitable products and
	services
	PC36. seek feedback from the customers on their understanding to what was
	discussed
	PC37. explain the terms and conditions clearly
Knowledge and Unders	
A. Organizational	The user/individual on the job needs to know and understand:
Context	KA1. company's policies on personnel management, effective team work at
(Knowledge of the	workplace
company /	KA2. company's Human Resources policies KA3. company's reporting structure
organization and	KA4. company's documentation policy
its processes)	KA5. company's customer profile
B. Technical	
Knowledge	The user/individual on the job needs to know and understand:
	KB1. methods for effective communication with various categories of people and
	the different departments in the organization

the different departments in the organization









THC/ N9901	Communicate with customer and colleagues
	KB2. significance of team coordination and productivity targets of the organisation
	KB3. how to record the job activity as required on various types of documents
	KB4. how to use computer or smart phone to communicate effectively and
	productively
	KB5. significance of helping colleagues with specific issues and problems
	KB6. importance of meeting quality and time standards as a team
	KB7. how to practice effective listening
	KB8. communicate effectively with customers
	KB9. effective use of voice tone and pitch for communication
	KB10. how to demonstrate ethics and convey discipline to the customers
	KB11. how to build effective working relationship with mutual trust and respect
	within the team
	KB12. importance of dealing with grievances effectively and in time
Skills (S)	
A. Core Skills/	Reading Skills
Generic Skills	The user/individual on the job needs to know and understand how to:
	SA1. read job sheets, company policy documents and information displayed at the
	workplace
	SA2. read notes/comments from the supervisor
	Writing Skills
	The user/ individual on the job needs to know and understand how to:
	SA3. fill up documentation pertaining to job requirement
	5A5. This up documentation pertaining to job requirement
	Oral Communication (Listening and Speaking skills)
	The user/individual on the job needs to know and understand how to:
	SA4. interact with team members to work efficiently
	SA5. communicate effectively with superior to achieve smooth workflow
	SA6. communicate effectively with the customers to build a good rapport with
	them
	SA7. use language that the customer or colleague understands
	SA8. use the communications systems of the company, e.g., telephone, fax, public
	announcement systems
	SA9. E-mail and use Internet for communicating
	SA10. use of audio-visual aids to communicate complex issues
	Decision Making
B. Professional Skills	The user/ individual on the job needs to know and understand how to:
	SB1. spot and communicate potential areas of disruptions to work process and
	report the same
	SB2. report to supervisor and deal with a colleague individually, depending on the
	type of concern









THC/ N9901	Communicate with customer and colleagues
	Plan and Organize
	NA
	Customer Centricity
	NA
	Problem Solving
	The user/ individual on the job needs to know and understand how to: SB3. coordinate with different departments and multi-task as necessary SB4. contribute to quality of team work and achieve smooth workflow SB5. share work load as required SB6. delegate work in consultation with superior or as necessary instead of allowing work to pile up Analytical Thinking
	NA
	Critical Thinking
	The user/ individual on the job needs to know and understand how to:
	SB7. improve work processes by interacting with others and adopting best practices
	SB8. resolve recurring inter-personal conflicts









Communicate with customer and colleagues

NOS Version Control

NOS Code		THC/N9901	
Credits(NSQF)	TBD	Version number	1.0
Industry	Tourism and Hospitality	Drafted on	10/03/15
Industry Sub-sector	 Hotels Travel and Tours Restaurants Facility Management Cruise Liners 	Last reviewed on	02/09/15
Occupation	House Keeping	Next review date	02/09/16

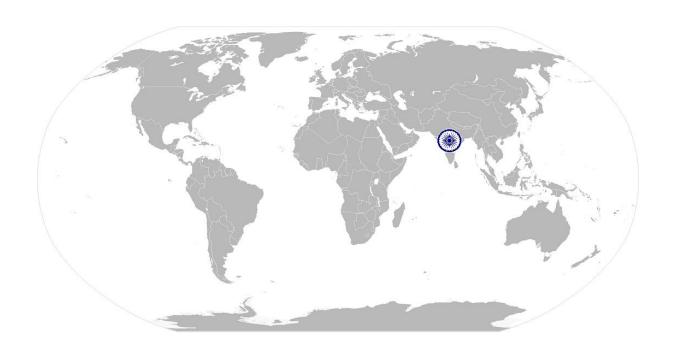








National Occupational Standard



Overview

This unit is about understanding customer requirements, understanding the market standards of service, assessing scheduled services and those that are unscheduled but can be offered, and conveying or executing it in a manner that results in customer satisfaction.









THC/N9902 Maintain customer-centric service orientation

Unit Code	THC/N9902
Unit Title (Task)	Maintain customer-centric service orientation
Description	This OS unit is about engaging customers, fulfilling their needs and achieving customer satisfaction.
Scope	This unit/task covers the following:
	Engage with customers to understand their service quality requirements
	Achieve customer satisfaction
	Fulfil customer requirement
Performance Criteria(I	PC) w.r.t. the Scope
Element	Performance Criteria
Engaging with	To be competent, the user/ individual must be able to:
customers for	PC1. keep in mind the profiles of expected customers
assessing service	PC2. understand the target customers and their needs as defined by the company
quality requirements	PC3. organize regular customer events and feedback session frequently
	PC4. build a good rapport with the customers including the ones who complain
	PC5. have frequent discussions with regular customers on general likes and dislikes in the market, latest trends, customer expectations, etc.
	PC6. receive regular feedbacks from the clients on current service, complaints, and
	improvements to be made, etc.
	PC7. compulsively seek customer rating of service to help develop a set of regularly
	improved procedures
	PC8. ingrain customer oriented behaviour in service at all level
	PC9. aim to gain their long lasting loyalty and satisfaction
	PC10. engage with customers on without intruding on privacy
Achieving customer	To be competent, the user/ individual must be able to:
satisfaction	PC11. ensure clarity, honesty and transparency with the customers
	PC12. treat the customers fairly and with due respect
	PC13. focus on executing company's marketing strategies and product development
	PC14. focus on enhancing brand value of company through customer satisfaction
Fulfilling customer	To be competent, the user/ individual must be able to:
requirement	PC15. ensure that customer expectations are met
	PC16. learn to read customers' needs and wants
	PC17. willingly accept and implement new and innovative products and services
	that help improve customer satisfaction
	PC18. communicate feedback of customer to senior, especially, the negative feedback
	PC19. maintain close contact with the customers and focus groups
	PC20. offer promotions to improve product satisfaction level to the customers
	periodically









THC/N9902 Maintain customer-centric service orientation

	PC21. weigh the cost of fulfilling unscheduled customer requests, consult with
	senior and advise the customer on alternatives
Knowledge and Unders	standing (K)
A. Organizational	The user/individual on the job needs to know and understand:
Context (Knowledge of the company / organization and its processes)	 KA1. company's policies on customer centric orientation behaviour at workplace KA2. company's Human Resources policies KA3. company's reporting structure KA4. company's documentation policy KA5. company's customer profile
B. Technical Knowledge	The user/individual on the job needs to know and understand: KB1. significance of treating the customers with respect and in a friendly and professional way KB2. importance of gaining customer satisfaction KB3. methods of engaging with the customers effectively and professionally KB4. ways to improve company's customer satisfaction rating KB5. company's and prevailing market standards of customer satisfaction KB6. standard operating procedure (SOP) KB7. the variety of common and unscheduled requests to expect KB8. significance of being transparent and courteous under all circumstances involving customer interaction without losing composure
Skills (S)	
A. Core Skills/	Reading Skills
Generic Skills	The user/ individual on the job needs to know and understand how to: SA1. read job sheets, company policy documents and information displayed at the workplace SA2. read notes/comments from the supervisor
	Writing Skills
	The user/ individual on the job needs to know and understand how to: SA3. fill up documentation pertaining to one's role in customer satisfaction
	Oral Communication (Listening and Speaking skills)
	The user/ individual on the job needs to know and understand how to: SA4. interact with team members to work efficiently SA5. communicate effectively with customers SA6. engage with customer to understand their expectations SA7. company standards and effectiveness improvements pattern SA8. resolve customer's concerns satisfactorily within timeframe stipulated by the company or as agreed with customer or colleague
	SA9. use the communications systems of the company, e.g., telephone, fax, public announcement systems









THC/N9902	Maintain customer-centric service orientation
	SA10. E-mail and use Internet for communicating
	SA11. use of audio-visual aids to communicate complex issues
B. Professional Skills	Decision Making
	The user/ individual on the job needs to know and understand:
	SB1. how to spot and communicate potential areas of disruptions to work process
	and report the same so that customer service is smooth
	SB2. how to address the complaints and handle the dissatisfied the customers
	Plan and Organize
	NA
	Customer Centricity
	NA
	Problem Solving
	The user/individual on the job needs to know and understand how to:
	SB3. coordinate with different departments in order to service the customer
	better
	SB4. contribute to quality of team work and achieve smooth workflow
	SB5. share work load as required
	Analytical Thinking
	NA NA
	Critical Thinking
	The user/ individual on the job needs to know and understand how to:
	SB6. improve work processes by interacting with customers and adopting best
	practices
	SB7. resolve recurring inter-personal or system related conflicts with colleagues
	that hinder customer service
	SB8. act upon constructively on any problems as pointed by customers
	SB9. handle personality clashes effectively









Maintain customer-centric service orientation

NOS Version Control

NOS Code		THC/N9902	
Credits(NSQF)	TBD	Version number	1.0
Industry	Tourism and Hospitality	Drafted on	10/03/15
Industry Sub-sector	 Hotels Travel and Tours Restaurants Facility Management Cruise Liners 	Last reviewed on	02/09/15
Occupation	House Keeping	Next review date	02/09/16



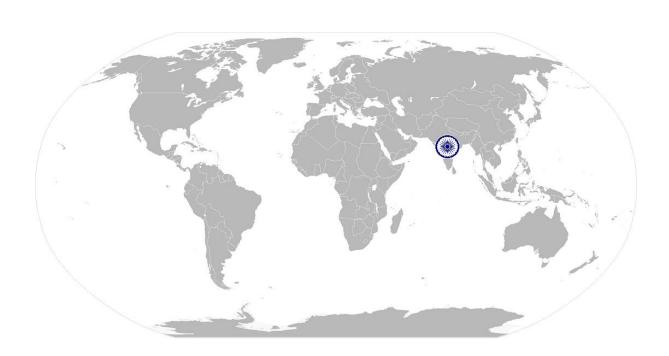






Maintain standard of etiquette and hospitable conduct

National Occupational Standard



Overview

This unit is about maintaining standard etiquette at workplace and achieving customer satisfaction









THC/N9903 Maintain standard of etiquette and hospitable conduct

Unit Code	THC/N9903	
Unit Title (Task)	Maintain standard of etiquette and hospitable conduct	
Description	This OS unit is about maintaining standard etiquette at workplace and achieving customer satisfaction	
Scope	This unit/task covers the following:	
	Follow behavioural, personal and telephone etiquettes	
	Treat customers with high degree of respect and professionalism	
	Achieve customer satisfaction	
Performance Criteria(I	PC) w.r.t. the Scope	
Element	Performance Criteria	
Following	To be competent, the user/ individual must be able to:	
behavioural, personal	PC1. greet the customers with a handshake or appropriate gesture based on the	
and telephone	type of customer on their arrival	
etiquettes	PC2. welcome the customers with a smile PC3. ensure to maintain eye contact	
	PC4. address the customers in a respectable manner	
	PC5. do not eat or chew while talking	
	PC6. use their names as many times as possible during the conversation	
	PC7. ensure not to be too loud while talking	
	PC8. maintain fair and high standards of practice	
	PC9. ensure to offer transparent prices	
	PC10. maintain proper books of accounts for payment due and received	
	PC11. answer the telephone quickly and respond back to mails faster	
	PC12. ensure not to argue with the customer	
	PC13. listen attentively and answer back politely	
	PC14. maintain personal integrity and ethical behaviour	
	PC15. dress professionally	
	PC16. deliver positive attitude to work	
	PC17. maintain well groomed personality	
	PC18. achieve punctuality and body language	
	PC19. maintain the social and telephonic etiquette	
	PC20. provide small gifts as token of appreciation and thanks giving to the customer	
	PC21. use appropriate tone, pitch and language to convey politeness, assertiveness, care and professionalism	
	PC22. demonstrate responsible and disciplined behaviours at the workplace	
	PC23. escalate grievances and problems to appropriate authority as per procedure	
	to resolve them and avoid conflict	
Treating customers	To be competent, the user/ individual must be able to:	
with high degree of	PC24. use appropriate titles and terms of respect to the customers	
J 3.56. 22 31	PC25. use polite language	









National Occupational Standards

PC26. maintain professionalism and procedures to handle customer grievances and complaints PC27. offer friendly, courteous and hospitable service and assistance to the customer upholding levels and responsibility PC28. provide assistance to the customers maintaining positive sincere attitude and etiquette PC29. provide special attention to the customer at all time Achieving customer satisfaction To be competent, the user/ individual must be able to: PC30. achieve 100% customer satisfaction on a scale of standard PC31. gain customer loyalty PC32. enhance brand value of company Knowledge and Understanding (K)		•
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SA4. how to interact with team members to work efficiently		
		SA4. how to interact with team members to work efficiently









THC/N9903	Maintain standard of etiquette and hospitable conduct	
	SA5. how to communicate effectively with the customers by building a rapport	
	with them and maintaining the etiquette	
	SA6. how to avoid 'Self Reference Criterion' effect while interacting with guests	
B. Professional Skills	Decision Making	
	The user/ individual on the job needs to know and understand:	
	SB1. how to spot and report potential areas of disruption to work process	
	SB2. how to address the complaints and handle dissatisfied customers	
	Plan and Organize	
	NA	
	Customer Centricity	
	NA	
	Problem Solving	
	The user/individual on the job needs to know and understand:	
	SB3. how to coordinate with different departments to achieve smooth workflow	
	SB4. contribution to quality of customer satisfaction via team work	
	SB5. how to share work load as required	
	Analytical Thinking	
	NA	
	Critical Thinking	
	The user/ individual on the job needs to know and understand:	
	SB6. how to improve work processes by interacting with customers	
	SB7. how to adopt suggested best practices	
	SB8. how to resolve recurring inter-personal conflicts	
	SB9. how to address or escalate recurring problems reported by customers	
	SB10. measure performance against company's standards	
	SB11. motivate self and colleagues to work effectively given the boundaries of	
	organisational structure, infrastructure and personnel management	
	SB12. use the authority, power and politics issues to serve customer effectively	









Maintain standard of etiquette and hospitable conduct

NOS Version Control

NOS Code		THC/N9903	
Credits(NSQF)	TBD	Version number	1.0
Industry	Tourism and Hospitality	Drafted on	10/03/15
Industry Sub-sector	 Hotels Travel and Tours Restaurants Facility Management Cruise Liners 	Last reviewed on	02/09/15
Occupation	House Keeping	Next review date	02/09/16



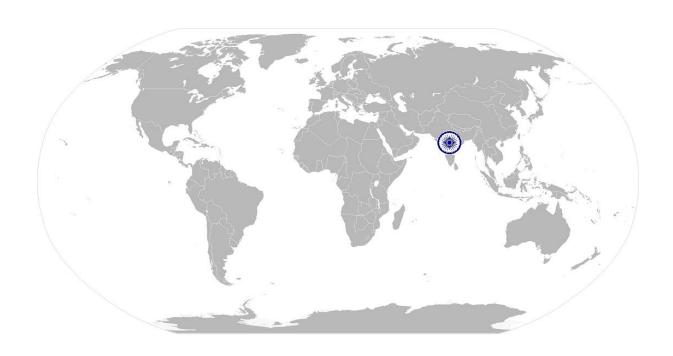








National Occupational Standard



Overview

This unit is about following gender sensitivity for treating different genders and age groups of tourists or local customers such as women, men, children and senior citizens by offering them service as per their typical and collective requirements as well as treating women with respect and ensuring personal and material security and at all times.



Unit Code







THC/N9904 Follo

THC/N9904

Follow gender and age sensitive service practices

	1112/113304
Unit Title (Task)	Follow gender and age sensitive service practices
Description	This OS unit is about following gender and age sensitivity practices by treating the women, men, children and senior citizens equally and offering them service as per their unique and collective requirements as well as treating women with respect and ensuring personal and material security at all times
Scope	This unit/task covers the following:
	 Educate customer on specific facilities and services available for different categories of customers Provide gender and age specific services as per their unique and collective requirements Follow standard etiquette with women at workplace
Performance Criteria(P	C) w.r.t. the Scope
Element	Performance Criteria
Educating customer on specific facilities and services available	To be competent, the user/ individual must be able to: PC1. educate the tourists, employers and the colleagues at workplace on women rights and the respect that is to be given to them PC2. inform about company's policies to prevent women from sexual harassments, both physical and verbal, and objectifications by other customers and staff PC3. list all the facilities available with respect to transportation facilities, night trips and safeguards, reporting abuse, maternicelated and other grievance inform about methods adopted to ensure safety and personal and baggage security of women, e.g., CCTV cameras, security guards, women's helpline PC5. provide the necessary comfort to the female traveller customers such as secure and safe environment, chain locks/latches, smoke detector, comfortable accommodation, etc. PC6. maintain compliant behavioural etiquette while dealing with women customers such as asking permission before entering room and for cleaning, avoiding touch contact, using abusive language or gesture, etc. PC7. ensure that the customer feels safe at all times without being over threatened by the security procedures and related environment PC8. ensure that in the event of terrorist attacks customers are calmly handled, led to safer places and instructed properly in order to achieve zero casualties
Providing different age and gender specific customer service	To be competent, the user/ individual must be able to: PC9. ensure the quality of facilities and services offered cater to the needs of every individual, be it man, woman, child, particularly the very young and the aged PC10. be aware of the customer unique needs and wants of each category of customer, e.g., for an infant, for a young woman, for an old person, others PC11. coordinate with team to meet these unique needs, also keeping in mind their









THC/N9904	Follow gender and age sensitive service practices
	diverse cultural backgrounds PC12. provide entertainment programs and events suited for the children tourists PC13. educate parents and attendants of senior citizens on basic safeguards and procedures for them in case of emergencies PC14. arrange for transport and equipment as required by senior citizens PC15. ensure availability of medical facilities and doctor
Following standard etiquette with women at workplace	To be competent, the user/ individual must be able to: PC16. treat women equally across both the horizontal as well as vertical segregation of roles in the workplace PC17. ensure a fair and equal pay to the women as men, more of formal training, advancement opportunities, better benefits, etc. PC18. involve women in the decision making processes and management professions PC19. avoid specific discrimination and give women their due respect PC20. motivate the women in the work place towards utilizing their skills PC21. educate the tourists, employers and the colleagues at workplace on women rights and the respect that is to be given to them PC22. establish policies to protect the women from sexual harassments, both physical and verbal, and objectifications by customers and colleagues PC23. frame women friendly work practices such as flexible working hours, maternity leave, transportation facilities, night shift concessions, women grievance cell. PC24. ensure the safety and security of women in the workplace, particularly when their nature of job is to deal with night shifts, attend guest rooms, back end work, etc. PC25. ensure safety and security of women at all levels
Knowledge and Unders	standing (K)
A. Organizational Context (Knowledge of the company / organization and its processes)	The user/individual on the job needs to know and understand: KA1. company's policies on gender sensitive service practices at workplace KA2. company's Human Resources policies KA3. company's reporting structure KA4. company's documentation policy KA5. company's customer profile
B. Technical Knowledge	The user/individual on the job needs to know and understand: KB1. gender specific requirements of different types of customer KB2. specific requirements of different age-groups of customers KB3. safety measures and procedures available for female colleagues and customers KB4. how to educate female customers and colleagues on available facilities so that they feel safe and secure KB5. helpline numbers









THC/N9904	Follow gender and age sensitive service practices
	KB6. process of handling and reporting abuse
	KB7. how to be vigilant for breach of safety at smallest level
	KB8. how to maintain customers' and colleagues' safety without making the
	environment threatening
	KB9. different types of potential security threats to domestic and international
	tourists
	KB10. standard procedures to be followed in the event of terrorist attack
Skills (S)	
A. Core Skills/	Reading Skills
Generic Skills	The user/individual on the job needs to know and understand how to:
	SA1. read job sheets, company policy documents and information displayed at the
	workplace
	SA2. read notes/comments from the supervisor
	Writing Skills
	The user/ individual on the job needs to know and understand how to:
	SA3. fill up documentation pertaining to safety maintenance requirements
	Oral Communication (Listening and Speaking skills)
	The user/ individual on the job needs to know and understand how to:
	SA4. communicate effectively with the customers building a good servicing rapport
	with them while maintaining the etiquette
	SA5. communicate with the women at workplace and the customers with respect
B. Professional Skills	
	The user/ individual on the job needs to know and understand how to:
	The aself inalitiadal on the job needs to know and anacistana now to.
	•
	SB1. decide on the methods to protect and safeguard the security of women in the
	SB1. decide on the methods to protect and safeguard the security of women in the workplace and the clientele
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THC/N9904 Follow gender and age sensitive service practices

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	Critical Thinking
	The user/individual on the job needs to know and understand how to:
	SB6. improve work processes by interacting with customers and adopting best
	practices
	SB7. resolve recurring problems based on the complaints received from women
	customers and at the workplace
	SB8. different acceptable standards of behaviour in different cultures and societies
	to which customers belong
	SB9. help create enjoyable guest experience by accepting their social behaviour
	standards even if they may be different from own standards
	SB10. how to avoid negative behaviours accepted by peer groups that may affect
	work environment











Follow gender and age sensitive service practices

NOS Version Control

NOS Code		THC/N9904	
Credits(NSQF)	TBD	Version number	1.0
Industry	Tourism and Hospitality	Drafted on	10/03/15
Industry Sub-sector	 Hotels Travel and Tours Restaurants Facility Management Cruise Liners 	Last reviewed on	02/09/15
Occupation	House Keeping	Next review date	02/09/16



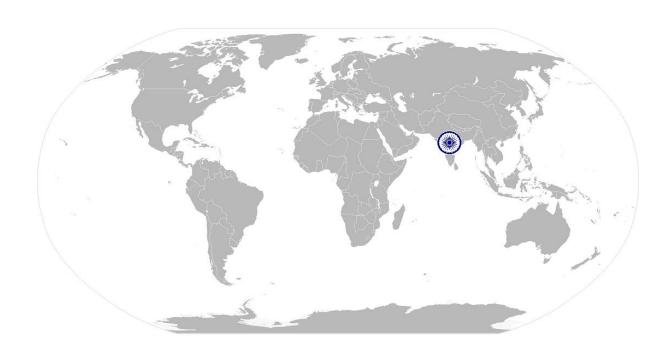






Maintain IPR of organisation and customers

National Occupational Standard



Overview

This unit is about securing intellectual property rights (IPR) of the company and respecting customer's copyright.









THC/N9905	Maintain IPR of organisation and customers
1110/11/202	maintain if it of organisation and customers

Unit Code	THC/N9905
Unit Title (Task)	Maintain IPR of organisation and customers
Description	This OS unit is about securing intellectual property rights of the employee's organisation and respecting customer's copyright
Scope	This unit/task covers the following: • Secure company's IPR • Respect customers copyright

Performance Criteria (PC) w.r.t. the Scope

Element	Performance Criteria	
Securing company's	To be competent, the user/ individual must be able to:	
IPR	PC1. prevent leak of new plans and designs to competitors by reporting on time	
	PC2. be aware of any of company's product, service or design patents	
	PC3. report IPR violations observed in the market, to supervisor or company head	
Respecting	To be competent, the user/individual must be able to:	
customer's copyright	PC4. read copyright clause of the material published on the internet and any other	
,, ,	printed material	
	PC5. protect infringement upon customer's business or design plans	
	PC6. consult supervisor or senior management when in doubt about using	
	information available from customer	
	PC7. report any infringement observed by anyone in the ompany	

Knowledge and Understanding (K)

A. Organizational	The user/individual on the job needs to know and understand:
Context (Knowledge of the company / organization and its processes)	 KA1. company's policies on intellectual property rights KA2. company's IPR infringement reporting policy KA3. company's Human Resource policies KA4. company's reporting structure KA5. company's documentation policy KA6. company's customer profile
B. Technical Knowledge	The user/individual on the job needs to know and understand: KB1. patents and IPR laws KB2. how IPR protection is important for competitiveness of a company KB3. significance of damages resulting from IPR infringement KB4. industrial and political espionages









THC/N9905 Maintain IPR of organisation and customers

THC/N9905	Maintain IF & or organisation and customers
Skills (S)	
A. Core Skills/	Reading Skills
Generic Skills	The user/ individual on the job needs to know and understand:
	SA1. read job sheets, company policy documents and information displayed at the
	workplace
	SA2. read notes/comments from the supervisor
	SA3. fill up documentation pertaining to one's role in protecting IPR infringement
	Writing Skills
	The user/ individual on the job needs to know and understand:
	SA4. fill up documentation pertaining to one's role in protecting IPR infringement
	Oral Communication (Listening and Speaking skills)
	The user/ individual on the job needs to know and understand how to:
	SA5. interact with team members to work efficiently
	SA6. communicate effectively with the customers about IPR protection and
	building trust
B. Professional Skills	Decision Making
	The user/individual on the job needs to know and understand how to:
	SB1. identify IPR related issues
	SB2. prevent information leakages
	SB3. avoid being caught up in copyright issues
	Plan and Organize
	NA NA
	Customer Centricity
	NA .
	Problem Solving
	NA
	Analytical Thinking
	The user/ individual on the job needs to know and understand:
	SB4. basics of what constitutes IPR violations under WTO agreement
	SB5. penalties to company or individual on evidence of IPR violations
	SB6. likely effect of IPR violation on customer
	Critical Thinking
	The user/ individual on the job needs to know and understand how to:
	SB7. improve work IPR related safety and adopting best practices
	SB8. resolve conflicts related to IPR by reporting in time









Maintain IPR of organisation and customers

NOS Version Control

NOS Code	THC/N9905		
Credits(NSQF)	TBD	TBD Version number 1.0	
Industry	Tourism and Hospitality	Drafted on	10/03/15
Industry Sub-sector	 Hotels Travel and Tours Restaurants Facility Management Cruise Liners 	Last reviewed on	02/09/15
Occupation	House Keeping	Next review date	02/09/16







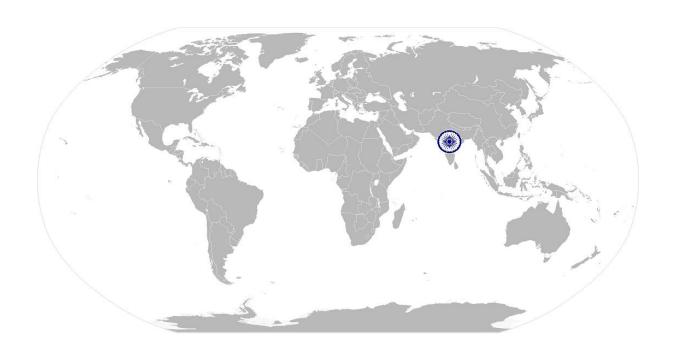




Maintain health and hygiene

THC/N9906

National Occupational Standard



Overview

This unit is about maintaining hygiene and health at tourist spots, hospitality units, roadside eateries and retail shops, restaurants, office units, conventions and events, cruise liners, commercial spaces and recreation centres.









Maintain health and hygiene

Unit Code	THC/N9906		
Unit Title (Task)	Maintain health and hygiene		
Description	This OS unit is about maintaining hygiene and community health at tourist spots, hospitality units, roadside eateries and retail shops, restaurants, office units, conventions and events, cruise liners, commercial spaces and recreation centres		
Scope	This unit/task covers the following:		
	 Ensure cleanliness around workplace in hospitality and tourist areas Follow personal hygiene practices Take precautionary health measures 		
Performance Criteria(I	PC) w.r.t. the Scope		
Element	Performance Criteria		
Ensuring cleanliness around workplace	To be competent, the user/ individual must be able to: PC1. keep the workplace regularly clean and cleared-off of food waste or other litter PC2. ensure that waste is disposed-off as per prescribed standards or in trash cans earmarked for waste disposal PC3. ensure that the trash cans or waste collection points are cleared everyday arrange for regular pest control activities at the workplace PC5. to maintain records for cleanliness and maintenance schedule PC6. ensure the workplace is well ventilated with fresh air supply PC7. check the air conditioner and other mechanical systems on a regular basis and maintain them well PC8. ensure the workplace is provided with sufficient lighting PC9. ensure clean work environment where food is stored, prepared, displayed and served PC10. ensure safe and clean handling and disposal of linen and laundry, storage area, accommodation, public areas, storage areas, garbage areas, etc. PC11. identify and report poor organizational practices with respect to hygiene, food handling, cleaning PC12. ensure adequate supply of cleaning consumables such as equipment, materials, chemicals, liquids PC13. ensure to clean the store areas with appropriate materials and procedures PC14. identify the different types of wastes, e.g., liquid, solid, food, non-food, and the ways of handling them for disposal		
Following personal hygiene practices	To be competent, the user/ individual must be able to: PC15. wash hands on a regular basis, particularly on touching any dirty surfaces, before and after handling food, after using the toilet, etc.		









KB6.

THC/N9906	Maintain health and hygiene
	 PC16. ensure to wash hands using suggested material such as soap, one use disposable tissue, warm water, etc. PC17. wash the cups, glasses or other cutlery clean before and after using them PC18. ensure to maintain personal hygiene of daily bath, clean clothing and uniform, footwear, head gear, cutting nails, healthy diet, using deodorant, etc. PC19. ensure to maintain dental hygiene in terms of brushing teeth every day, using mouthwash regularly, using mouth freshener after eating, avoiding smoke at workplace, etc. PC20. ensure no cross contaminations of items such as linen, towels, utensils, etc. occurs in the workplace
Taking precautionary	To be competent, the user/ individual must be able to:
health measures	PC21. report on personal health issues related to injury, food, air and infectious diseases PC22. ensure not to go for work if unwell, to avoid the risk of being spread to other people PC23. use a tissue, cover the mouth and turn away from people while sneezing or coughing PC24. wash hands on using these tissues after coughing and sneezing and after using the wastes PC25. ensure to use single use tissue and dispose these tissues immediately PC26. coordinate for the provision of adequate clean drinking water PC27. ensure to get appropriate vaccines regularly PC28. avoid serving adulterated or contaminated food PC29. undergo preventive health check-ups at regular intervals PC30. take prompt treatment from the doctor in case of illness PC31. have a general sense of hygiene and appreciation for cleanliness for the benefit of self and the customers or local community
Knowledge and Unders	standing (K)
A. Organizational	The user/individual on the job needs to know and understand:
Context (Knowledge of the company / organization and its processes)	 KA1. company's policies on health and hygiene at workplace KA2. company's Human Resources policies KA3. company's reporting structure KA4. company's documentation policy KA5. company's customer profile
B. Technical	The user/individual on the job needs to know and understand:
Knowledge	 KB1. food safety and hygiene standards as stipulated by FSSAI, HACCP and ISO 22000 KB2. health risks to the worker or customer KB3. healthy work practices KB4. equipment and hand swab tests KB5. internal hygiene-audit tests
	LVDC

personal protective equipment to be worn and care









THC/N9906 Maintain health and hygiene

1HC/N9900	Maintain nearth and nygiene	
	KB7. purpose and usage of protective gears such as gloves, protective goggles,	
	masks, etc. while working	
	KB8. acceptable ventilation standards	
	KB9. technical layout standards and placements of equipment	
	KB10. safe disposal methods for waste	
	KB11. compliance norms for established health and hygiene procedures at workplace	
	KB12. safe handling of chemicals	
	KB13. standard material handling procedure	
	KB14. standard operating procedure (SOP) for maintaining cleanliness and checklists	
	KB15. precautionary rules to follow for maintaining health and hygiene	
	KB16. municipal or community rules for handling and disposing-off waste	
Skills (S)		
A. Core Skills/	Reading Skills	
Generic Skills	The user/individual on the job needs to know and understand how to:	
	SA1. read and interpret relevant organisational policies, procedures and diagrams	
	that identify good health and hygiene practices	
	SA2. understand internationally or nationally accepted signage related to hygiene	
	and health	
	SA3. read job sheets, company policy documents and information displayed at the	
	workplace	
	SA4. read notes or comments from the supervisor or customer	
	SA5. fill up any documentation required to maintain health and hygiene	
	Writing Skills	
	The user/ individual on the job needs to know and understand how to:	
	SA6. fill up any documentation required to maintain health and hygiene	
	SAO. This up any documentation required to maintain health and hygiene	
	Oral Communication (Listening and Speaking skills)	
	The user/ individual on the job needs to know and understand how to:	
	SA7. receive instructions from doctor and supervisor on medical care	
	SA8. verbally report hygiene hazards and poor organisational practice	
B. Professional Skills	Decision Making	
	The user/ individual on the job needs to know and understand:	
	SB1. how to select appropriate hand tools and personal protection equipment	
	SB2. how to select appropriate hand tools and personal protection equipment	
	required Plan and Organize	
	NA	
	Customer Centricity	
	NA	
	Problem Solving	
	NA	



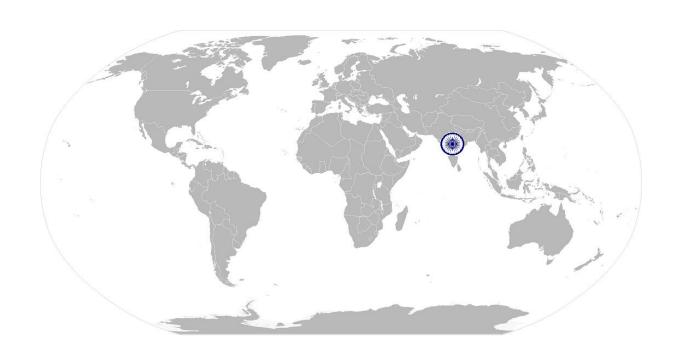






Maintain health and hygiene

1HC/N9906	Maintain nealth and nyglene		
	Analytical Thinking		
	NA		
	Critical Thinking		
	The user/ individual on the job needs to know and understand:		
	SB3. how to use the acids, detergents, lubricants, etc., for cleaning		
	SB4. how to use waste disposal equipment at workplace such as large bins, waste		
	disposal stations, and others		











Maintain health and hygiene

NOS Version Control

NOS Code	THC/N9906		
Credits(NSQF)	TBD Version number 1.0		1.0
Industry	Tourism and Hospitality	Drafted on	10/03/15
Industry Sub-sector	 Hotels Travel and Tours Restaurants Facility Management Cruise Liners 	Last reviewed on	02/09/15
Occupation	House Keeping	Next review date	02/09/16







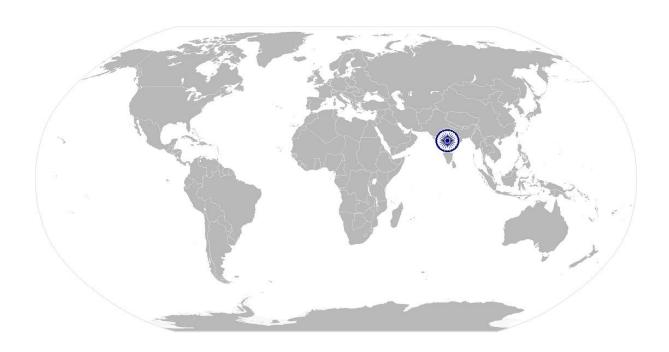




Maintain safety at workplace

THC/N9907

National Occupational Standard



Overview

This unit is about following workplace safety standards to have a hazard-free environment and avoid downtime because of disruption from personal injuries and hazardous system failures.









Maintain safety at workplace

Unit Code	THC/N9907		
Unit Title (Task)	Maintain safety at workplace		
Description	This OS unit is about following workplace safety standards to have a hazard-free work environment and avoid downtime because of disruption from personal injuries and hazardous system failures		
Scope	 This unit/task covers the following: Take precautionary measures to avoid work hazards Follow standard safety procedure Use safety tools or personal protective equipment Achieve safety standards 		
Performance Criteria(I	PC) w.r.t. the Scope		
Element	Performance Criteria		
Taking precautionary measures to avoid work hazards	To be competent, the user/ individual must be able to: PC1. assess the various hazards in the work areas PC2. take necessary steps to eliminate or minimize them PC3. analyse the causes of accidents at the workplace PC4. suggest measures to prevent such accidents from taking place PC5. take preventive measures to avoid risk of burn of other injury due to contact with hot surfaces such as stoves, gas, fire, hot liquids, hot foods, hot oil, etc. PC6. suggest methods to improve the existing safety procedures at the workplace		
Following standard safety procedure	To be competent, the user/ individual must be able to: PC7. be aware of the locations of fire extinguishers, emergency exits, etc. PC8. practice correct emergency procedures PC9. check and review the storage areas frequently PC10. stack items in an organized way and use safe lifting techniques to reduce risk of injuries from handling procedures at the storage areas PC11. ensure to be safe while handling materials, tools, acids, chemicals, detergents, etc. PC12. store the chemicals and acids in a well-ventilated and locked areas with warning signs displayed PC13. ensure safe techniques while moving furniture and fixtures PC14. ensure to reduce risk of injury from use of electrical tools PC15. read the manufacturer's manual carefully before use of any equipment PC16. unplug the electrical equipment before performing housekeeping, cleaning and maintenance to avoid injuries PC17. keep the floors free from water and grease to avoid slippery surface PC18. ensure to use non slip liquids and waxes to polish and treat floors, if required PC19. use rubber mats to the places where floors are constantly wet		









THC/N9907 Maintain safety at workplace

THC/N9907	Maintain safety at workplace		
	 PC20. ensure safety from injuries of cuts to loss of fingers, while handling sharp tools such as knives, needles, etc. PC21. use flat surfaces, secure holding and protective wear while using such sharp tools PC22. use health and safety practices for storing, cleaning, and maintaining tools, equipment, and supplies PC23. practice ergonomic lifting, bending, or moving equipment and supplies 		
Using safety tools or Personal Protective Equipment	To be competent, the user/ individual must be able to: PC24. ensure the workers have access to first aid kit when needed PC25. ensure all equipment and tools are stored and maintained properly and safe to use PC26. ensure to use personal protective equipment and safety gear such as gloves, mask, headwear, footwear, glasses, goggles, etc. for specific tasks and work conditions where required PC27. ensure to display safety signs at places where necessary for people to be cautious PC28. ensure electrical precautions such as insulated clothing, adequate equipment insulation, dry work area, switch off the power upply when not required, etc. PC29. ensure availability of general health and safety equipment such as fire extinguishers, first aid equipment, safety equipment, clothing, safety installations such as fire exits, exhaust fans, etc., are available		
Achieving safety standards	To be competent, the user/ individual must be able to: PC30. document all the first aid treatments, inspections, etc., conducted to keep track of the safety measures undertaken PC31. comply with the established safety procedures of the workplace PC32. report to the supervisor on any problems and hazards identified PC33. ensure zero accident at workplace PC34. adhere to safety standards and ensure no material damage		
Knowledge and Unders	standing (K)		
A. Organizational Context (Knowledge of the company / organization and its processes)	The user/individual on the job needs to know and understand: KA1. company's policies on safety procedures at workplace KA2. company's Human Resources policies KA3. company's reporting structure KA4. company's documentation policy KA5. company's customer profile		
B. Technical Knowledge	The user/individual on the job needs to know and understand: KB1. personal protective equipment should be worn and how it is cared for KB2. purpose and usage of protective gears such as gloves , protective goggles, masks, etc. while working KB3. how to provide the first aid treatment at workplace KB4. significance of accidental risks to the worker and productivity loss		









THC/N9907 Maintain safety at workplace

THC/N9907	Maintain safety at workplace	
	KB5. reporting procedure or hierarchy for signs of damage and potential hazards	
	KB6. methods to minimize accidental risks	
	KB7. safe handling chemicals, acids, etc. for cleaning	
	KB8. material handling procedure	
	KB9. standard operating procedure for safety drills and equipment maintenance	
	KB10. precautionary activities to be followed for work place safety	
	B11. optimal operation of tools and electrical equipment	
	KB12. emergency procedures to be followed in case of an mishap such as fire	
	accidents, etc.	
Skills (S)		
A. Core Skills/	Reading Skills	
Generic Skills	The user/individual on the job needs to know and understand how to:	
	SA1. read and interpret relevant organisation policies, procedures and diagrams	
	that identify safety practices.	
	SA2. read job sheets, company policy documents and information displayed at the	
	workplace	
	SA3. read notes/comments from the supervisor	
	Writing Skills	
	The user/individual on the job needs to know and understand how to:	
	SA4. fill up documentation to one's role	
	Oral Communication (Listening and Speaking skills)	
	The second self-self-self-self-self-self-self-self-	
	The user/ individual on the job needs to know and understand how to:	
	SA5. verbally report safety hazards and poor organisation practice	
	SA6. communicate supervisor about the work safety issues	
	SA7. receive instructions from supervisor on minimizing the accidental risks	
	SA8. communicate co-workers about the precautions to be taken for accident free	
	work	
	Decision Making	
B. Professional Skills	The user/ individual on the job needs to know and understand how to:	
	SB1. select appropriate hand tools and personal protection equipment	
	SB2. identify first aid needs in case and of an injury	
	Plan and Organize	
	NA	
	Customer Centricity	
	NA NA	
	Problem Solving	
	NA	
	Analytical Thinking	
	The user/ individual on the job needs to know and understand how to:	
	SB3. use safety equipment such as fire extinguisher during fire accidents	
	I NKK USE SATETY EQUINMENT SUCH AS TIPE EXTINGUISHER DURING TIPE ACCIDENTS	



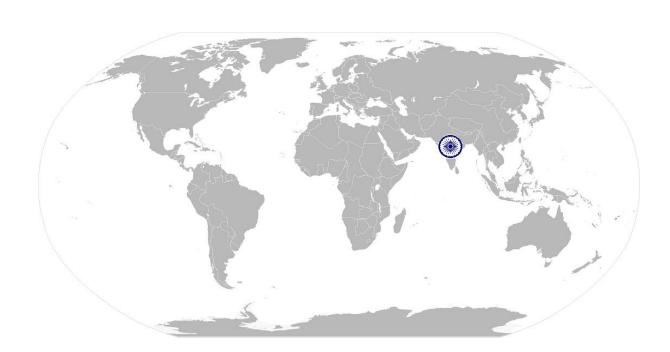






THC/N9907 Maintain safety at workplace

1110/11/201	Maintain safety at workplace
	SB4. store chemicals and tools in a safe way
	SB5. use tools and equipment without causing any injury to fellow workers
	Critical Thinking
	NA











Maintain safety at workplace

NOS Version Control

NOS Code	THC/N9907		
Credits(NSQF)	TBD	TBD Version number 1.0	
Industry	Tourism and Hospitality	Drafted on	10/03/15
Industry Sub-sector	 Hotels Travel and Tours Restaurants Facility Management Cruise Liners 	Last reviewed on	02/09/15
Occupation	House Keeping	Next review date	02/09/16



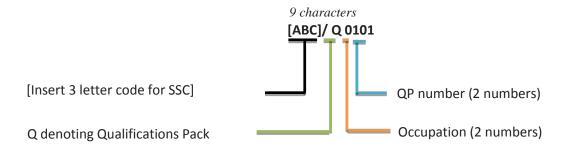




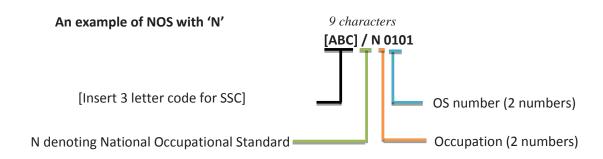
Annexure

Nomenclature for QP and NOS

Qualifications Pack



Occupational Standard









The following acronyms/codes have been used in the nomenclature above:

Sub-sector	Range of Occupation numbers
Hotels	01 - 25
Restaurants	26 - 40
Tour and Travels	41 - 55
Facility Management	56 - 70
Cruise	71 - 85
Unused	86 -95
Generic occupation	96 - 99

Sequence	Description	Example
Three letters	Industry name	THC
Slash	/	/
Next letter	Whether Q P or N OS	Q/N
Next two numbers	Occupation code	01
Next two numbers	OS number	01







ASSESSMENT CRITERIA

Job Role : Housekeeping Manager Qualification Pack : THC/Q0207

Sector Skill Council: Tourism and Hospitality

- 1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for each PC.
- 2. Each NOS will assessed both for theoretical knowledge and practical which is being proportionately demonstrated in the table below.
- 3. The assessment for the theory part will be based on knowledge bank of questions created by the SSC.
- 4. To pass the Qualification Pack, every trainee should score a minimum aggregate of 60%

	Perforn	nance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
	PC1.	estimate the quantity of items required for housekeeping department of the entire hotel		4.5	1.5	3
	PC2.	ensure that the level of inventory never falls below the threshold level		3.0	1.5	1.5
	PC3.	ensure that the ordered quantities are received on time		2.5	1.0	1.5
THC/N0224 Plan	PC4.	set the frequency of housekeeping processes in the hotel		2.5	1.0	1.5
effectively housekeeping activities	PC5.	prepare the list of various housecleaning activities that must be carried out		2.5	1.0	1.5
	PC6.	estimate the amount of time it should take a housekeeping staff to carry out a given activity based on the performance standards	50	2.5	1.0	1.5
	PC7.	identify the appropriate vendor to procure necessary items		2.5	1.0	1.5
	PC8.	estimate the quantity and amount of recyclable and non-recyclable items required by the department for a given period of time.		2.5	1.0	1.5
	PC9.	Select appropriate vendors to get best rates and good quality materials		2.5	1.0	1.5
	PC10.	prepare a budget for the entire department based on the quantity of products, amount of staffs in the department		2.5	1.0	1.5
	PC11.	ensure that the budget is correctly maintained for the various activities carried out		2.5	1.0	1.5







Perforr	nance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
PC12.	maintain a file of receipts of all the expense incurred for the department		2.5	1.0	1.5
PC13.	ensure the budget is align with the organisational objective and target		2.5	1.0	1.5
PC14.	set the performance standards for measuring effectiveness of other housekeeping staffs		2.5	1.0	1.5
PC15.	cooperate and coordinate with all housekeeping employees		2.5	1.0	1.5
PC16.	interact with employees and get their planned absence from the office for the week		2.5	1.0	1.5
PC17.	prepare a weekly work schedule based on employees availability		2.5	1.0	1.5
PC18.	intimate the employees about the schedule and ensure that it is accepted by all		2.5	1.0	1.5
PC19.	coordinate with banquet department and fulfill housekeeping requirement for events		2.5	1.0	1.5
POINTS	3		50	20.0	30.0
TOTAL	POINTS			50	

	Perforn	nance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
THC/N0225	PC1.	identify the skills required for		3.5	1.5	2.0
Perform		various roles in the housekeeping				
staffing and		department				
organizing of	PC2.	attract applications from qualified		3.5	1.0	2.5
housekeeping		candidates for any vacant roles in				
department		the department				
	PC3.	recruit and select job applicants based on the qualification		3.5	1.0	2.5
	PC4.	provide orientation to new employees for accustoming to the organization culture	50	3.5	1.5	2.0
	PC5.	provide adequate training facilities to the new recruits so that they are able to fulfill the work requirements		3.5	1.5	2.0
	PC6.	provide adequate upskilling training facilities to existing employees so		4.0	1.0	3.0







Perform	nance Criteria	Total Marks	Out of	Theory	Skills Practical
	that the organization keeps in pace with the evolving trends in	(500)			
PC7.	housekeeping department identify and allocate tasks of		4.0	1.0	3.0
	appropriate level to housekeeping staffs				
PC8.	ensure that the employees belonging to same role are assigned similar tasks		4.0	1.0	3.0
PC9.	ensure fair pay of employees so that no employee is dissatisfied		3.5	1.0	2.5
PC10.	recognize and reward employees who exceed the performance standards		3.0	1.0	2.0
PC11.			3.5	1.0	2.5
PC12.	treat all employees in a fair and equal way		3.5	1.0	2.5
PC13.	resolve conflicts among employees in a fair manner so that it doesn't affects the activities of the department		3.5	1.0	2.5
PC14.	ensure that the employee morale is always high in the housekeeping department		3.5	1.0	2.5
POINTS			50	15.5	34.5
TOTAL F	POINTS				50

	Perforn	nance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
THC/N0226	PC1.	ensure that employees are punctual		2.5	1.0	1.5
Control the activities of housekeeping	PC2.	ensure that all employees clock the required number of work-hours everyday		2.5	1.0	1.5
department	PC3.	follow the various activities performed by employees and ensure that they do it with expected standards	50	2.5	1.0	1.5
	PC4.	follow up with employees for uninformed absence from office		2.5	1.0	1.5







Perform	ance Criteria	Total	Out of	Theory	Skills Practical
CHOIM	ance criteria	Marks (500)	34101	incory	Skills i ructical
PC5.	ensure that no employee is over		2.5	1.0	1.5
	burdened with work				
PC6.	identify the areas that come under		2.5	1.0	1.5
	housekeeping department				
PC7.	estimate the quality and standards		2.5	1.0	1.5
	with which all activities in the				
	department needs to be carried out				
PC8.	ensure that all the areas under		2.5	1.0	1.5
	housekeeping department are				
	maintained in such a manner that				
	guests are always satisfied				
PC9.	perform random inspection checks		2.5	1.0	1.5
	in rooms and public area and ensure				
	they are well maintained				
PC10.	inspect rooms allocated for VIPs or		2.5	1.0	1.5
	regular customers before they check				
	in				
PC11.	ensure that all the housekeeping		2.5	1.0	1.5
	equipment are working properly				
PC12.	provide adequate training to all		2.5	1.0	1.5
	employees regarding handling of				
	equipments				
PC13.	ensure that the equipments		2.5	1.0	1.5
	undergo routine service				
PC14.	ensure that faulty equipments are		2.5	1.0	1.5
	repaired on time				
PC15.	listen to the requirements of		2.5	1.0	1.5
	laundry manager and address them				
PC16.	listen to grievances of guests and		3.0	1.5	1.5
	address them				
PC17.	ensure that guests are always		3.0	1.5	1.5
	satisfied				
PC18.	escalate guest complaints beyond		2.5	1.0	1.5
	scope of manager's role to executive				
	housekeeper				
PC19.	receive feedback from guests and		2.5	1.0	1.5
	evaluate quality of service provided				
POINTS			50	20.0	30.0
TOTAL P	POINTS				50







	Performance Criteria	Total	Out of	Theory	Skills Practical
		Marks			
	DC1 wassing ich ander and instruction	(500)			
	PC1. receive job order and instructions from reporting superior		1.0	0.5	0.5
	PC2. understand the work output				
	requirements, targets, performance	_	0.5	0.5	0.0
	indicators and incentives		0.5	0.5	0.0
	PC3. deliver quality work on time and				
	report any anticipated reasons for delays		0.5	0.5	0.0
	PC4. escalate unresolved problems or		1.0	0.5	0.5
	complaints to the relevant senior		1.0	0.5	0.5
	PC5. communicate maintenance and		0.5	0.5	0.0
	repair schedule proactively to the superior				
	PC6. receive feedback on work standards		1.0	0.5	0.5
	PC7. document the completed work		1.0	0.5	0.5
	schedule and handover to the superior				
	PC8. exhibit trust, support and respect to		1.5	0.5	1.0
	all the colleagues in the workplace PC9. aim to achieve smooth workflow		1 -	0.5	1.0
			1.5	0.5	1.0
	PC10. help and assist colleagues with information and knowledge		1.0	0.5	0.5
	PC11. seek assistance from the colleagues				
	when required		1.0	0.5	0.5
Tue (N0004	PC12. identify the potential and existing				
THC/N9901 Communicate	conflicts with the colleagues and resolve		1.5	0.5	1.0
with customer	PC13. pass on essential information to other	50	1 -	0.5	1.0
and colleagues	colleagues on timely basis		1.5	0.5	1.0
	PC14. maintain the etiquette, use polite				
	language, demonstrate responsible and		1.5	0.5	1.0
	disciplined behaviours to the colleagues				
	PC15. interact with colleagues from				
	different functions clearly and effectively on all aspects to carry out the work among the		1.5	0.5	1.0
	team and understand the nature of their		1.5	0.5	1.0
	work				
	PC16. put team over individual goals and				
	multi task or share work where necessary		1.5	0.5	1.0
	supporting the colleagues				
	PC17. highlight any errors of colleagues,		1.5	0.5	1.0
	help to rectify and ensure quality output			0.5	1.0
	PC18. work with cooperation, coordination,				
	communication and collaboration, with shared goals and supporting each other's		1.0	0.5	0.5
	performance				
	PC19. ask more questions to the customers				
	and identify their needs		1.0	0.5	0.5
	PC20. possess strong knowledge on the		0.5	0.5	0.0
	product, services and market		0.5	0.5	0.0
	PC21. brief the customers clearly		0.5	0.5	0.0







Performance Criteria	Total	Out of	Theory	Skills Practical
	Marks			
	(500)			
PC22. communicate with the customers in a		1.5	0.5	1.0
polite, professional and friendly manner				
PC23. build effective but impersonal		1.5	0.5	1.0
relationship with the customers				
PC24. ensure the appropriate language and		1.5	0.5	1.0
tone are used to the customers				
PC25. listen actively in a two way		1.5	0.5	1.0
communication				
PC26. be sensitive to the gender, cultural		4.5	0.5	4.0
and social differences such as modes of		1.5	0.5	1.0
greeting, formality, etc.				
PC27. understand the customer				
expectations correctly and provide the		1.5	0.5	1.0
appropriate products and services				
PC28. understand the customer				
dissatisfaction and address to their		2.0	0.5	1.5
complaints effectively				
PC29. maintain a positive, sensible and		1.5	0.5	1.0
cooperative manner all time				
PC30. ensure to maintain a proper body				
language, dress code, gestures and etiquettes		2.0	0.5	1.5
towards the customers				
PC31. avoid interrupting the customers		1.0	0.5	0.5
while they talk				
PC32. ensure to avoid negative questions		1.0	0.5	0.5
and statements to the customers				
PC33. inform the customers on any issues or				4 -
problems before hand and also on the		2.0	0.5	1.5
developments involving them				
PC34. ensure to respond back to the				
customer immediately for their voice		2.0	0.5	1.5
messages, e-mails, etc.				
PC35. develop good rapport with the				
customers and promote suitable products		2.0	0.5	1.5
and services				
PC36. seek feedback from the customers on		2.0	0.5	1.5
their understanding to what was discussed				
PC37. explain the terms and conditions		3.0	0.5	2.5
clearly POINTS		E0	10 5	21 5
		50	18.5	31.5
TOTAL POINTS				50







	Qualifications Pack For Housek		nuger		
	Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
	PC1. keep in mind the profiles of expected customers		2.5	0.5	2.0
	PC2. understand the target customers and their needs as defined by the company		1.5	0.5	1.0
	PC3. organize regular customer events and feedback session frequently		2.5	0.5	2.0
	PC4. build a good rapport with the customers including the ones who complain		2.5	0.5	2.0
	PC5. have frequent discussions with regular customers on general likes and dislikes in the market, latest trends, customer expectations, etc.		2.5	0.5	2.0
	PC6. receive regular feedbacks from the clients on current service, complaints, and improvements to be made, etc.		2.5	0.5	2.0
	PC7. compulsively seek customer rating of service to help develop a set of regularly improved procedures		2.5	0.5	2.0
	PC8. ingrain customer oriented behaviour in service at all level	50	2.5	0.5	2.0
THC/N9902	PC9. aim to gain their long lasting loyalty and satisfaction		2.5	0.5	2.0
Maintain customer-	PC10. engage with customers without intruding on privacy		2.0	0.0	2.0
centric service orientation	PC11. ensure clarity, honesty and transparency with the customers		2.5	0.5	2.0
	PC12. treat the customers fairly and with due respect		2.5	0.5	2.0
	PC13. focus on executing company's marketing strategies and product development		2.5	0.5	2.0
	PC14. focus on enhancing brand value of company through customer satisfaction		2.5	0.5	2.0
	PC15. ensure that customer expectations are met		2.5	0.5	2.0
	PC16. learn to read customers' needs and wants		2.5	0.5	2.0
	PC17. willingly accept and Implement new and innovative products and services that help improve customer satisfaction		2.5	0.5	2.0
	PC18. communicate feedback of customer to senior, especially, the negative feedback		2.5	0.5	2.0
	PC19. maintain close contact with the customers and focus groups		2.0	0.5	1.5
	PC20. offer promotions to improve product satisfaction level to the customers periodically		2.0	0.5	1.5







Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
PC21. weigh the cost of f unscheduled customer red senior and advise the cust alternatives	quests, consult with	2.5	0.5	2.0
POINTS		50	10	40
TOTAL POINTS			50	

	Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
	PC1. greet the customers with a handshake or appropriate gesture based on the type of customer on their arrival		0.5	0.0	0.5
	PC2. welcome the customers with a smile		0.5	0.0	0.5
	PC3. ensure to maintain eye contact		0.5	0.0	0.5
	PC4. address the customers in a respectable manner		1.0	0.5	0.5
	PC5. do not eat or chew while talking		0.5	0.0	0.5
	PC6. use their names as many times as possible during the conversation		0.5	0.0	0.5
	PC7. ensure not to be too loud while talking		0.5	0.0	0.5
	PC8. maintain fair and high standards of practice		2.5	1.0	1.5
	PC9. ensure to offer transparent prices	50	2.0	0.5	1.5
THC/N9903 Maintain	PC10. maintain proper books of accounts for payment due and received		2.0	0.5	1.5
standard of etiquette and	PC11. answer the telephone quickly and respond back to mails faster		2.0	0.5	1.5
hospitable	PC12. ensure not to argue with the customer		2.0	0.5	1.5
conduct	PC13. listen attentively and answer back politely		2.0	0.5	1.5
	PC14. maintain personal integrity and ethical behaviour		2.5	1.0	1.5
	PC15. dress professionally		2.0	0.5	1.5
	PC16. deliver positive attitude to work		2.0	0.5	1.5
	PC17. maintain well groomed personality		2.0	0.5	1.5
	PC18. achieve punctuality and body language		2.0	0.5	1.5
	PC19. maintain the social and telephonic etiquette		2.0	0.5	1.5
	PC20. provide small gifts as token of appreciation and thanks giving to the customer		2.0	0.5	1.5
	PC21. use appropriate tone, pitch and language to convey politeness, assertiveness,		2.0	0.5	1.5







Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
care and professionalism				
PC22. demonstrate responsible and disciplined behaviours at the workplace		2.0	0.5	1.5
PC23. escalate grievances and problems to appropriate authority as per procedure to resolve them and avoid conflict		2.0	0.5	1.5
PC24. use appropriate titles and terms of respect to the customers		2.0	0.5	1.5
PC25. use polite language		1.0	0.5	0.5
PC26. maintain professionalism and procedures to handle customer grievances and complaints		1.5	0.5	1.0
PC27. offer friendly, courteous and hospitable service and assistance to the customer upholding levels and responsibility		1.0	0.5	0.5
PC28. provide assistance to the customers maintaining positive sincere attitude and etiquette		1.0	0.5	0.5
PC29. provide special attention to the customer at all time		1.5	0.5	1.0
PC30. achieve 100% customer satisfaction on a scale of standard		1.5	0.5	1.0
PC31. gain customer loyalty		1.5	0.5	1.0
PC32. enhance brand value of company		2.0	0.5	1.5
POINTS		50	14	36
TOTAL POINTS				50

	Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
THC/N9904 Follow gender and age sensitive service practices	PC1. educate the tourists, employers and the colleagues at workplace on women rights and the respect that is to be given to them	50	1.5	1.5	0.0
	PC2. inform about company's policies to prevent women from sexual harassments, both physical and verbal, and objectifications by other customers and staff		1.5	1.5	0.0
	PC3. list all the facilities available with respect to transportation facilities, night trips and safeguards, reporting abuse, maternity related and other grievance		1.0	1.0	0.0
	PC4. inform about methods adopted to ensure safety and personal and baggage security of women, e.g., CCTV cameras, security guards, women's helpline		2.0	0.5	1.5







Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
PC5. provide the necessary comfort to the female traveller customers such as secure and safe environment, chain locks/latches, smoke detector, comfortable accommodation, etc.		2.0	0.5	1.5
PC6. Maintain compliant etiquette while dealing with women customers such as asking permission before entering room and for cleaning, avoiding touch contact, using abusive language or gesture, etc.		2.0	0.5	1.5
PC7. ensure that the customer feels safe at all times without being over threatened by the security procedures and related environment		2.0	0.5	1.5
PC8. ensure that in the event of terrorist attacks customers are calmly handled, led to safer places and instructed properly in order to achieve zero casualties		2.0	0.5	1.5
PC9. ensure the quality of facilities and services offered cater to the needs of every individual, be it man, woman, child, particularly the very young and the aged		2.0	0.5	1.5
PC10. be aware of the customer unique needs and wants of each category of customer, e.g., for an infant, for a young woman, for an old person, others		3.0	0.5	2.5
PC11. coordinate with team to meet these unique needs, also keeping in mind their diverse cultural backgrounds		3.0	0.5	2.5
PC12. provide entertainment programs and events suited for the children tourists		2.0	0.5	1.5
PC13. educate parents and attendants of senior citizens on basic safeguards and procedures for them in case of emergencies		2.0	0.5	1.5
PC14. arrange for transport and equipment as required by senior citizens		2.0	0.5	1.5
PC15. ensure availability of medical facilities and doctor		2.0	0.5	1.5
PC16. treat women equally across both the horizontal as well as vertical segregation of roles in the workplace		2.0	0.5	1.5
PC17. ensure a fair and equal pay to the women as men, more of formal training, advancement opportunities, better benefits, etc.		2.0	0.5	1.5
PC18. involve women in the decision making processes and management professions		2.0	0.5	1.5







Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
PC19. avoid specific discrimination and give women their due respect		2.0	0.5	1.5
PC20. motivate the women in the work place towards utilizing their skills		2.0	0.5	1.5
PC21. educate the tourists, employers and the colleagues at workplace on women rights and the respect that is to be given to them		2.0	0.5	1.5
PC22. establish policies to protect the women from sexual harassments, both physical and verbal, and objectifications by customers and colleagues		2.0	0.5	1.5
PC23. frame women friendly work practices such as flexible working hours, maternity leave, transportation facilities, night shift concessions, women grievance cell.		2.0	0.5	1.5
PC24. ensure the safety and security of women in the workplace, particularly when their nature of job is to deal with night shifts, attend guest rooms, back end work, etc.		2.0	0.5	1.5
PC25. ensure safety and security of women at all levels		2.0	0.5	1.5
POINTS		50	15	35
TOTAL POINTS				50

	Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical	
	PC1. prevent leak of new plans and designs to competitors by reporting on time		7.5	3.5	4.0	
	PC2. be aware of any of company's product, service or design patents		7.0	7.0	0	
	PC3. report IPR violations observed in the market, to supervisor or company head	50	7.5	3.5	4.0	
THC/N9905 Maintain IPR of	PC4. read copyright clause of the material published on the internet and any other printed material			7.0	3.0	4.0
organisation and customers	PC5. protect infringement upon customer's business or design plans		7.0	3.5	3.5	
	PC6. consult supervisor or senior management when in doubt about using information available from customer		7.0	3.5	3.5	
	PC7. report any infringement observed by anyone in the company		7.0	3.5	3.5	
	POINTS		50	27.5	22.5	
	TOTAL POINTS				50	







	Qualifications Pack For Housekeeping Manager							
	Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical			
	PC1. keep the workplace regularly clean and cleared-off of food waste or other litter		1.5	0.5	1.0			
	PC2. ensure that waste is disposed-off as per prescribed standards or in trash cans earmarked for waste disposal		1.5	0.5	1.0			
	PC3. ensure that the trash cans or waste collection points are cleared everyday		1.5	0.5	1.0			
	PC4. arrange for regular pest control activities at the workplace		1.5	0.5	1.0			
	PC5. to maintain records for cleanliness and maintenance schedule		1.5	0.5	1.0			
	PC6. ensure the workplace is well ventilated with fresh air supply		1.5	0.5	1.0			
	PC7. check the air conditioner and other mechanical systems on a regular basis and maintain them well	50	1.5	0.5	1.0			
	PC8. ensure the workplace is provided with sufficient lighting		1.5	0.5	1.0			
	PC9. ensure clean work environment where food is stored, prepared, displayed and served		1.5	0.5	1.0			
THC/N9906 Maintain health and hygiene	PC10. ensure safe and clean handling and disposal of linen and laundry, storage area, accommodation, public areas, storage areas, garbage areas, etc.		1.5	0.5	1.0			
ny _b icine	PC11. identify and report poor organizational practices with respect to hygiene, food handling, cleaning		1.5	0.5	1.0			
	PC12. ensure adequate supply of cleaning consumables such as equipment, materials, chemicals, liquids		1.5	0.5	1.0			
	PC13. ensure to clean the store areas with appropriate materials and procedures		1.5	0.5	1.0			
	PC14. identify the different types of wastes, e.g., liquid, solid, food, non-food, and the ways of handling them for disposal			1.5	0.5	1.0		
	PC15. wash hands on a regular basis		2.0	0.5	1.5			
	PC16. ensure to wash hands using suggested material such as soap		1.5	0.5	1.0			
	PC17. wash the cups		1.5	0.5	1.0			
	PC18. ensure to maintain personal hygiene of daily bath		1.5	0.5	1.0			
	PC19. ensure to maintain dental hygiene in terms of brushing teeth every day		1.5	0.5	1.0			
	PC20. ensure no cross contaminations of items such as linen		1.5	0.5	1.0			







Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
PC21. report on personal health issues related to injury, food, air and infectious diseases		1.5	0.5	1.0
PC22. ensure not to go for work if unwell, to avoid the risk of being spread to other people		1.5	0.5	1.0
PC23. use a tissue, cover the mouth and turn away from people while sneezing or coughing		2.0	0.5	1.5
PC24. wash hands on using these tissues after coughing and sneezing and after using the wastes		2.0	0.5	1.5
PC25. ensure to use single use tissue and dispose these tissues immediately		2.0	0.5	1.5
PC26. coordinate for the provision of adequate clean drinking water		2.0	0.5	1.5
PC27. ensure to get appropriate vaccines regularly		2.0	0.5	1.5
PC28. avoid serving adulterated or contaminated food		2.0	0.5	1.5
PC29. undergo preventive health check-ups at regular intervals		2.0	0.5	1.5
PC30. take prompt treatment from the doctor in case of illness		1.5	0.5	1.0
PC31. have a general sense of hygiene and appreciation for cleanliness for the benefit of self and the customers or local community		1.0	0.5	0.5
POINTS TOTAL POINTS		50	15.5	34.5 50

	Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical	
THC/N9907 Maintain safety at workplace	PC1. assess the various work hazards	50	1.0	1.0	0.0	
	PC2. take necessary steps to eliminate or minimize them		1.5	0.5	1.0	
	PC3. suggest methods to improve the existing safety procedures at the workplace		1.5	0.5	1.0	
	PC4. analyse the causes of accidents at the workplace		50	1.5	0.5	1.0
	PC5. suggest measures to prevent such accidents from taking place		1.5	0.5	1.0	
	PC6. take preventive measures to avoid risk of burns and other injury due to contact with hot surfaces such as stoves, gas, fire, hot liquids, hot foods, hot oil, etc.		1.5	0.5	1.0	
	PC7. be aware of the locations of fire extinguishers, emergency exits, etc.		1.5	0.5	1.0	







Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
PC8. practice correct emergency procedures		1.5	0.5	1.0
PC9. check and review the storage areas frequently		1.5	0.5	1.0
PC10. stack items in an organized way and use safe lifting techniques to reduce risk of injuries from handling procedures at the storage areas		1.5	0.0	1.5
PC11. ensure to be safe while using handling materials, tools, acids, chemicals, detergents, etc.		1.5	0.5	1.0
PC12. store these chemicals and acids in a well-ventilated and locked areas with warning signs not to touch		1.5	0.5	1.0
PC13. ensure safe techniques while moving furniture and fixtures		1.5	0.5	1.0
PC14. ensure to reduce risk of injury from use of mixers, slicers, grinders, heaters, fridge, ironer and other electrical tools		1.5	0.5	1.0
PC15. read the manufacturers manual carefully before use of any equipment		1.5	0.5	1.0
PC16. unplug the electrical equipment before performing housekeeping, cleaning and maintenance to avoid injuries		2.0	0.5	1.5
PC17. keep the floors free from water and grease to avoid slippery surface		2.0	0.5	1.5
PC18. ensure to use non slip liquids and waxes to polish and treat floors		1.5	0.5	1.0
PC19. use rubber mats to the places where floors are constantly wet		2.0	0.5	1.5
PC20. ensure safety from injuries of cuts to loss of fingers, while handling sharp tools such as knives, needles, etc.		2.0	0.5	1.5
PC21. use flat surfaces, secure holding and protective wear while using such sharp tools		2.0	0.5	1.5
PC22. use health and safety practices for storing, cleaning, and maintaining tools, equipment, and supplies		2.0	0.5	1.5
PC23. practice personal safety when lifting, bending, or moving equipment and supplies		2.0	0.5	1.5
PC24. ensure the workers have access to first aid kit when needed	<u> </u>	1.0	0.0	1.0
PC25. ensure all equipment and tools are stored and maintained properly and safe to use		1.5	0.5	1.0
PC26. ensure to use personal protective equipment and safe wear like gloves, mask, headwear, footwear, glasses, goggles, etc. for specific tasks and work conditions where required		1.5	0.5	1.0







Performance Criteria	Total Marks (500)	Out of	Theory	Skills Practical
PC27. Ensure to display safety signs at places where necessary for people to be cautious		1.0	0.0	1.0
PC28. take all electrical precautions like insulated clothing, adequate equipment insulation, dry work area, switch off the power supply when not required, etc.		1.5	0.5	1.0
PC29. ensure availability of general health and safety equipment such as fire extinguishers, first aid equipment, safety equipment, clothing, safety installations like fire exits, exhaust fans, etc. are available		1.5	0.5	1.0
PC30. document all the first aid treatments, inspections, etc. conducted to keep track of the safety measures undertaken		1.5	0.5	1.0
PC31. comply with the established safety procedures of the workplace		1.0	0.5	0.5
PC32. report to the supervisor on any problems and hazards identified		0.5	0.0	0.5
PC33. ensure zero accident at workplace		0.5	0.0	0.5
PC34. adhere to safety standards and ensure no material damage		1.0	0.5	0.5
POINTS		50	15	35
 TOTAL POINTS				50
GRAND TOTAL	500		171	329